

Second Quarter 2016 Results Presentation

28 July 2016



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Agenda

Results Overview

2Q16 Group Performance Trends

Performance of Major Subsidiaries

- Great Eastern Holdings
 - OCBC Wing Hang
 - OCBC Malaysia
 - OCBC NISP
-

Appendix: Wealth management income



Note: - Certain comparative figures have been restated to conform with the current period's presentation
- Amounts less than S\$0.5m are shown as "0";
- "nm" denotes not meaningful;
- "na" denotes not applicable;
- Figures may not sum to stated totals because of rounding

2Q16 Highlights

Net profit of S\$885m was 15% lower YoY; but 4% higher QoQ

Earnings

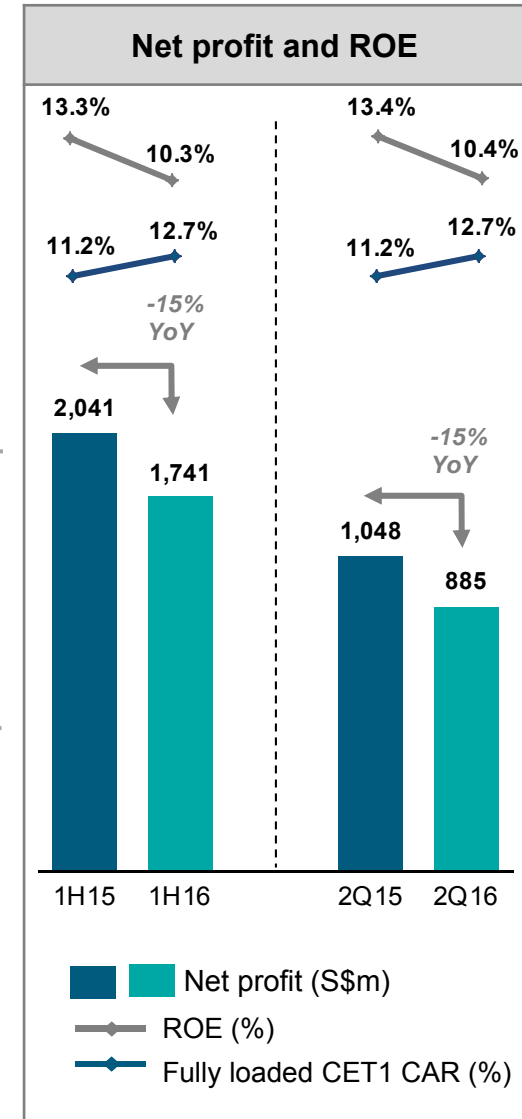
- **Banking operations** – Net profit flat YoY; and rose 3% QoQ driven by higher non-interest income and lower allowances
- **Insurance operations** – Great Eastern’s (“GEH”) underlying insurance business strong; Total Weighted New Sales up 23% and NBEV grew 24% YoY. However, GEH’s earnings contribution fell by S\$152m or 66% YoY from the absence of equity investment gains a year ago, as well as unrealised MTM losses from its bond & equity portfolio
- Operating expenses well-controlled, up only 1% YoY and QoQ
- Net allowances increased 9% YoY and down 48% QoQ

Assets and liabilities

- Customer loans 2% lower YoY and 1% QoQ
- Customer deposits stable YoY as CASA growth was offset by reduction in fixed deposits; CASA ratio higher at 49.3%
- NPL ratio increased slightly QoQ to 1.1%
- Credit cost at a low 10bps

Capital and liquidity

- Capital higher; CET1 and Tier 1 at 14.9% and 15.5% respectively, Total CAR at 17.5%. Fully-loaded CET1 improved to 12.7%
- Leverage ratio of 8.2% well above the 3% minimum requirement
- Average all-currency Liquidity Coverage Ratio (“LCR”) as at 30 June 2016 was 130%
- Interim dividend maintained at 18 cents per share



2Q16 net profit declined 15% YoY, and rose 4% QoQ

OCBC Group	2Q16	2Q15	YoY	1Q16	QoQ
	S\$m	S\$m	+/(-)%	S\$m	+/(-)%
Net interest income	1,260	1,282	(2)	1,307	(4)
Non-interest income	788	939 ^{1/}	(16)	753	5
Total income	2,048	2,221	(8)	2,060	(1)
Operating expenses	(932)	(918)	1	(923)	1
Operating profit	1,116	1,303	(14)	1,137	(2)
Amortisation of intangibles	(24)	(24)	(1)	(24)	(1)
Allowances	(88)	(80)	9	(167)	(48)
Associates	103	102	–	106	(4)
Tax & non-controlling interest (“NCI”)	(222)	(253)	(13)	(196)	12
Net profit	885	1,048	(15)	856	4



1H16 net profit down 15% YoY, mainly from lower insurance contribution and increased allowances which were largely set aside in 1Q16

OCBC Group	1H16 S\$m	1H15 S\$m	YoY +/(-)%
Net interest income	2,567	2,531	1
Non-interest income	1,541	1,798 ^{1/}	(14)
Total income	4,108	4,329	(5)
Operating expenses	(1,855)	(1,791)	4
Operating profit	2,253	2,538	(11)
Amortisation of intangibles	(48)	(48)	(1)
Allowances	(255)	(144)	77
Associates	209	191	9
Tax & non-controlling interest ("NCI")	(418)	(496)	(16)
Net profit	1,741	2,041	(15)

2Q16 net profit *before GEH* contribution (“Banking Operations”) relatively unchanged YoY and 3% higher QoQ

Banking Operations	2Q16 S\$m	2Q15 S\$m	YoY +/(-)%	1Q16 S\$m	QoQ +/(-)%
Net interest income	1,235	1,262	(2)	1,284	(4)
Non-interest income	625	588	6	599	4
Total income	1,861	1,851	1	1,883	(1)
Operating expenses	(880)	(862)	2	(868)	1
Operating profit	981	988	(1)	1,015	(3)
Allowances	(84)	(80)	6	(163)	(48)
Associates	105	105	–	109	(4)
Amortisation, tax & NCI	(194)	(196)	(1)	(179)	9
Net profit from banking operations	808	818	(1)	782	3
GEH net profit contribution	78	230 ^{1/}	(66)	73	6
OCBC Group net profit	885	1,048	(15)	856	4



^{1/} 2Q15 included a realised gain of S\$136m from the sale of an investment in GEH’s equity portfolio. OCBC Group’s share of net profit after tax and NCI amounted to S\$105m

1H16 operating profit *before GEH* contribution up 1% YoY; net profit however fell 2% as a result of increased allowances

Banking Operations	1H16 S\$m	1H15 S\$m	YoY +/(-)%
Net interest income	2,519	2,492	1
Non-interest income	1,224	1,166	5
Total income	3,743	3,658	2
Operating expenses	(1,747)	(1,682)	4
Operating profit	1,996	1,977	1
Allowances	(248)	(144)	72
Associates	214	196	9
Amortisation, tax & NCI	(372)	(399)	(7)
Net profit from banking operations	1,590	1,630	(2)
GEH net profit contribution	151	411^{1/}	(63)
OCBC Group net profit	1,741	2,041	(15)



^{1/} 1H15 included a realised gain of S\$136m from the sale of an investment in GEH's equity portfolio. OCBC Group's share of net profit after tax and NCI amounted to S\$105m

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2Q16 Group Performance Trends

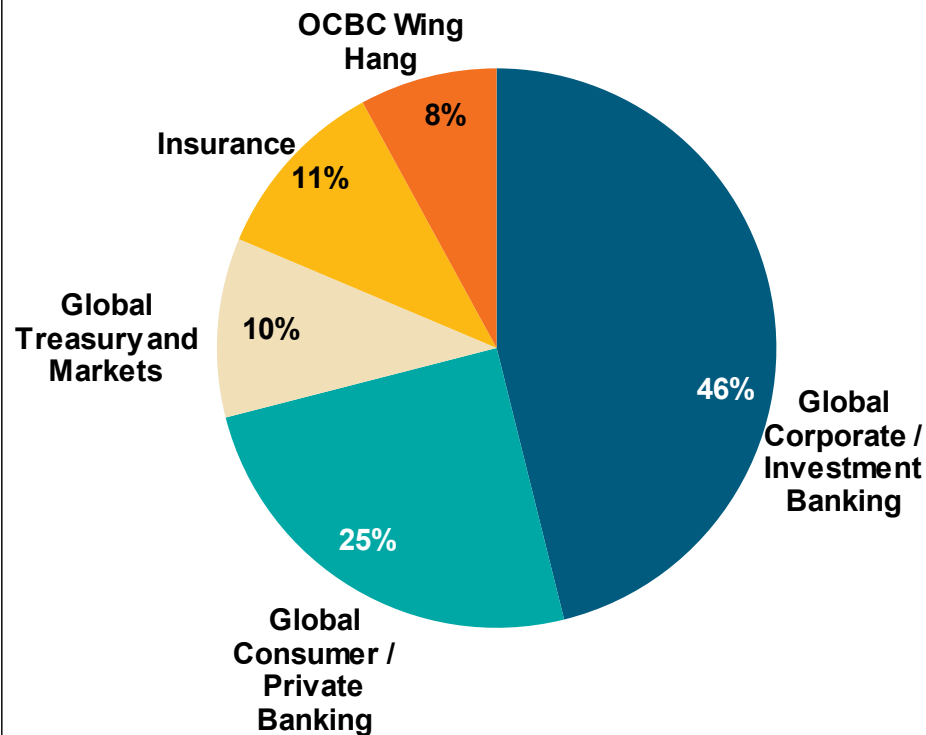
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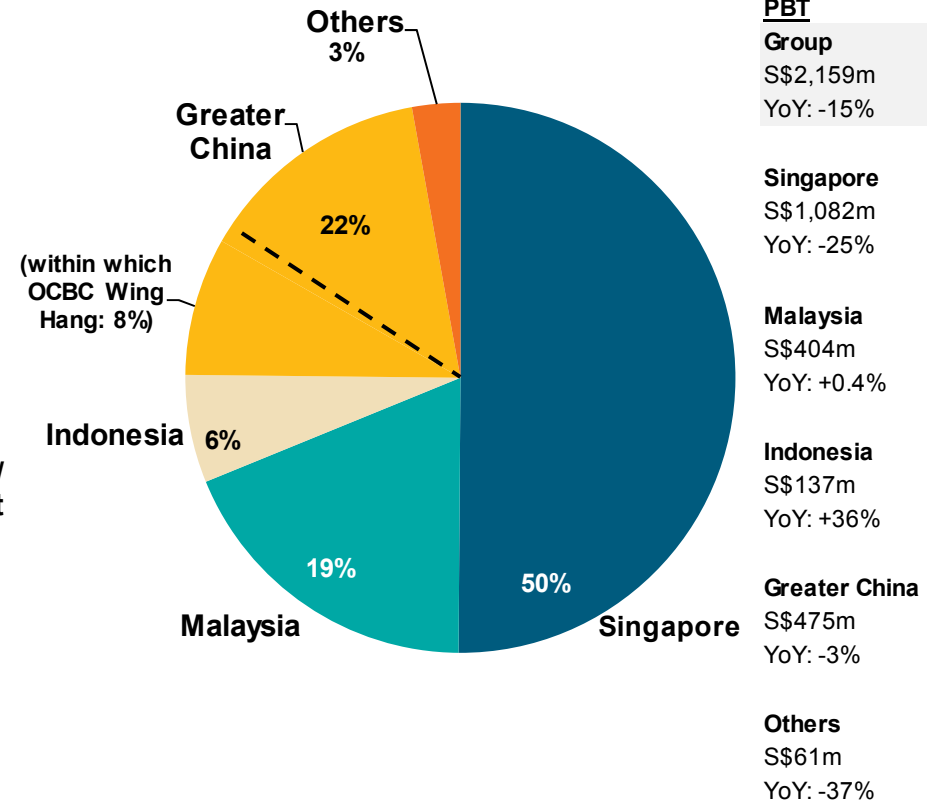
Appendix: Wealth management income

Earnings well-diversified across key geographies and main businesses

**1H16 PBT
by Business^{1/}**

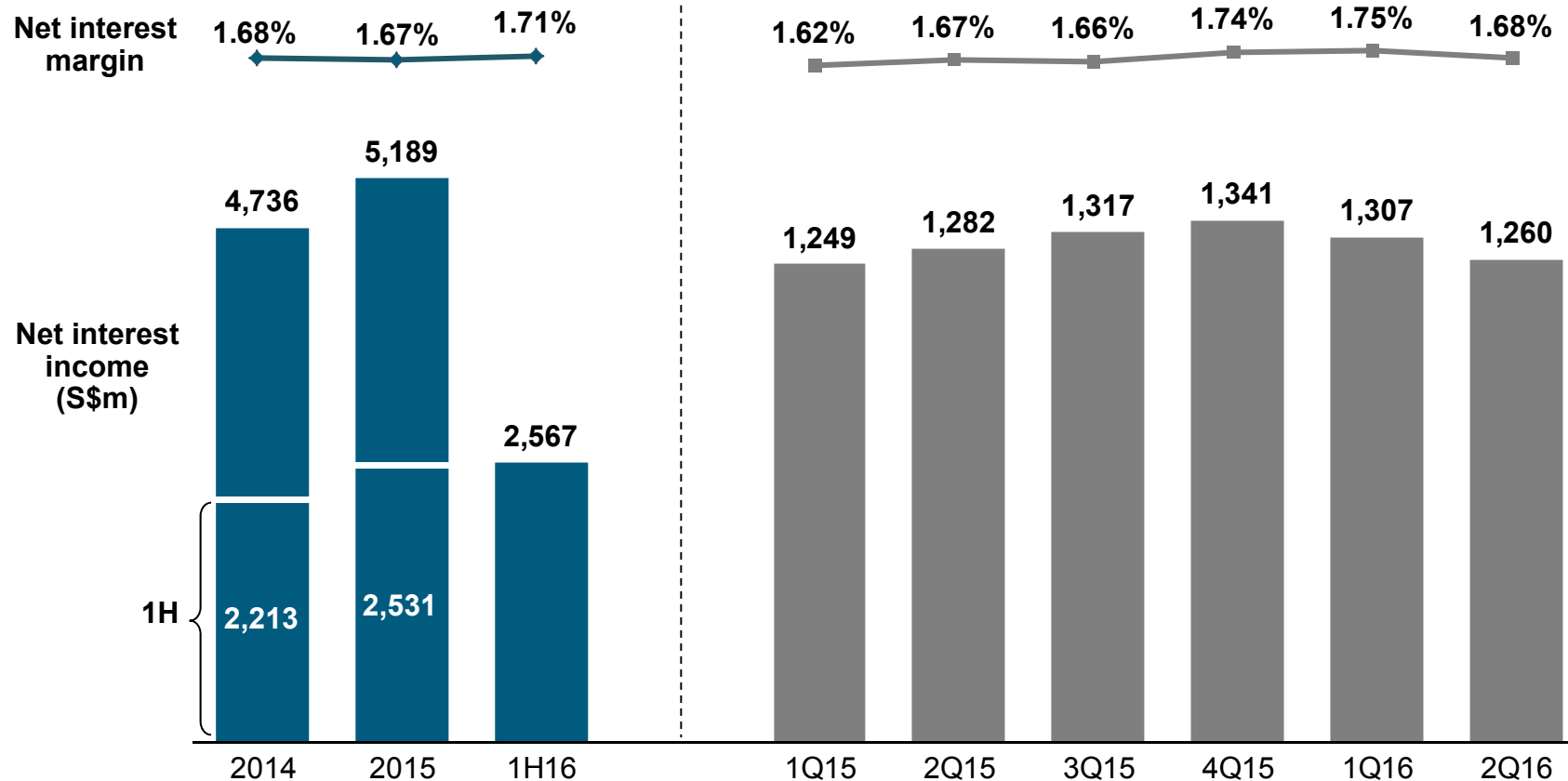


**1H16 PBT
by Geography**

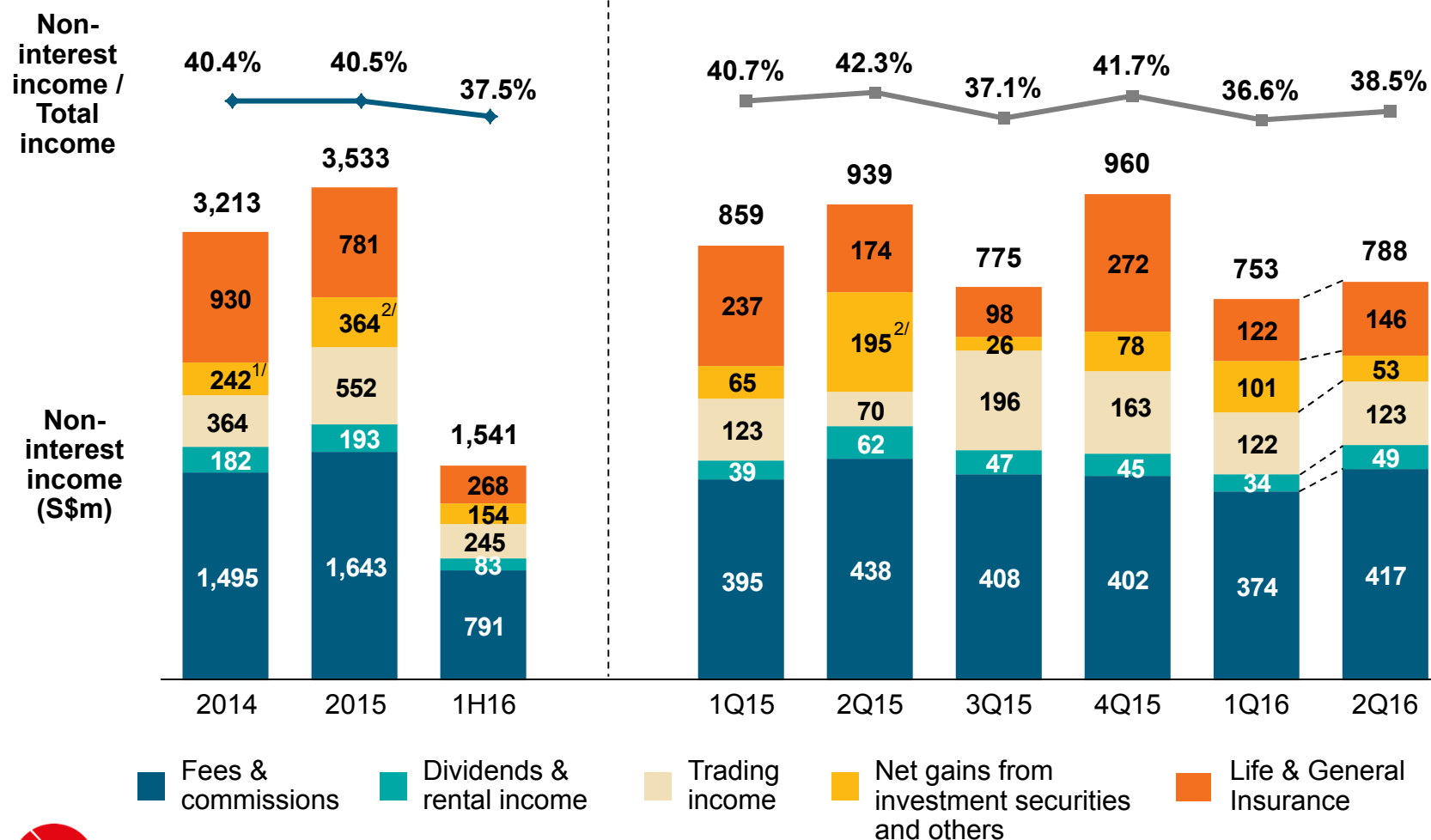


^{1/} Operating profit after allowances and amortisation. Excludes the Others segment, which comprises mainly property holding, investment holding and items not attributable to the business segments described above.

Net interest income down 2% YoY from reduced asset volumes; NIM fell 7bps QoQ from lower LDR and decline in interbank placement rates



Non-interest income declined 16% YoY from absence of investment gains from GEH; up 5% QoQ boosted by higher fee and insurance income

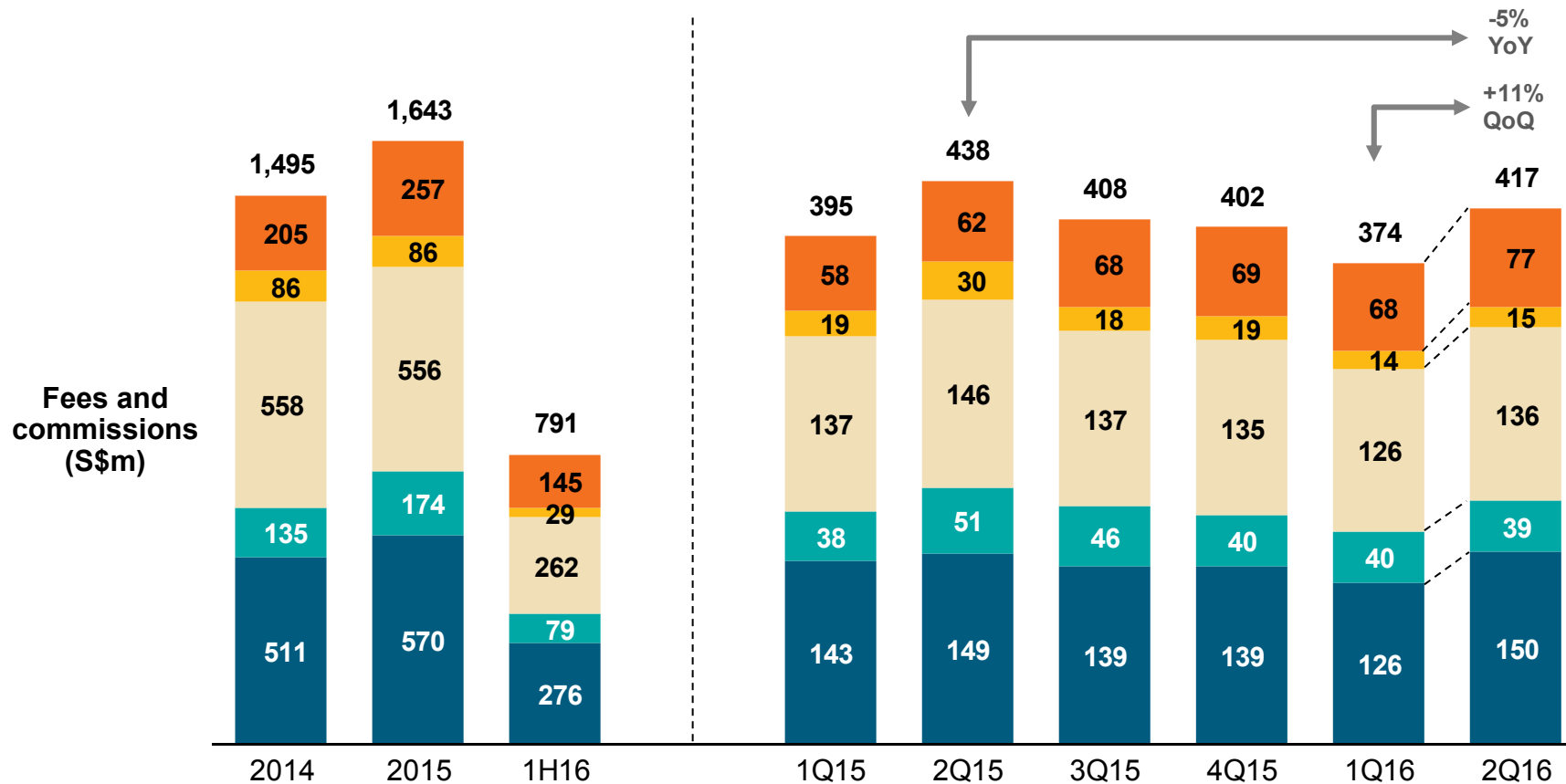


Note: Excludes non-core gains

1/ Includes a one-off gain of S\$32m from the partial disposal of GEH's stake in its China joint venture 11

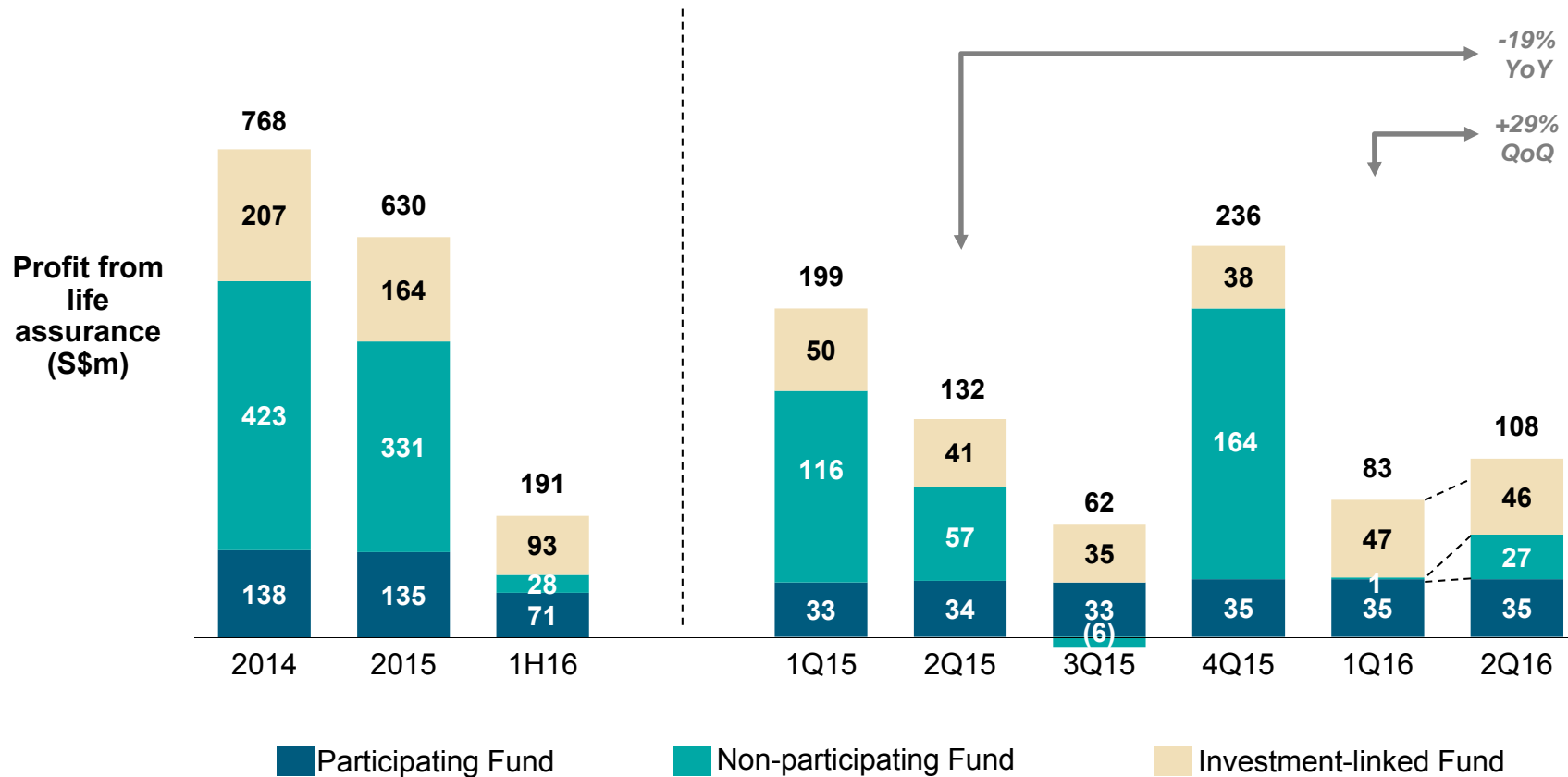
2/ Includes a realised gain of S\$136m from the sale of an investment in GEH's equity portfolio

Fee income down 5% YoY, but rose 11% QoQ led by higher wealth management, credit card and loan-related fees

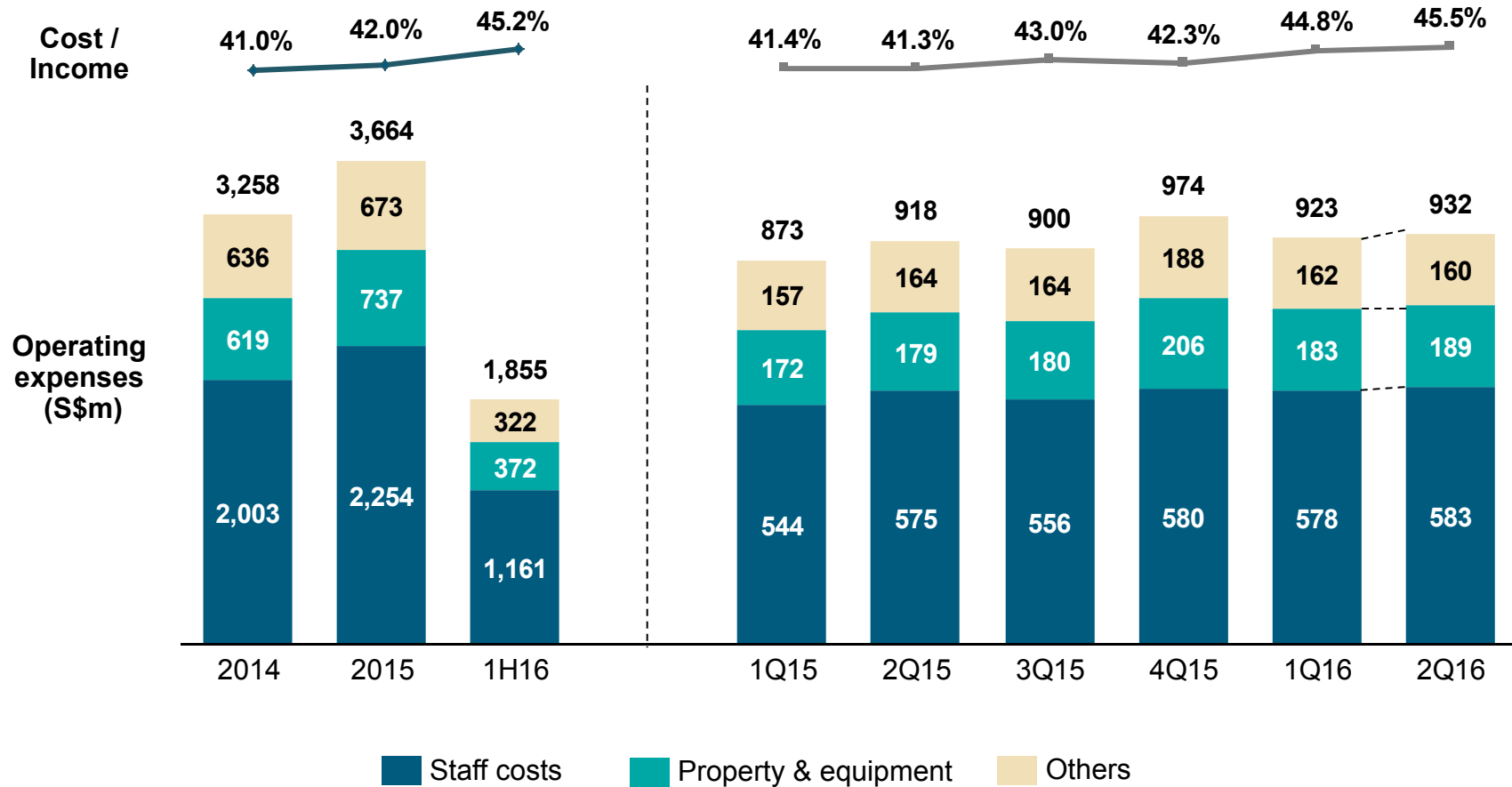


1/ Mainly comprising income from private banking, and sales of unit trusts, bancassurance products, structured deposits and other treasury products to consumer customers
 2/ Others includes credit card fees, service charges and other fee and commission income

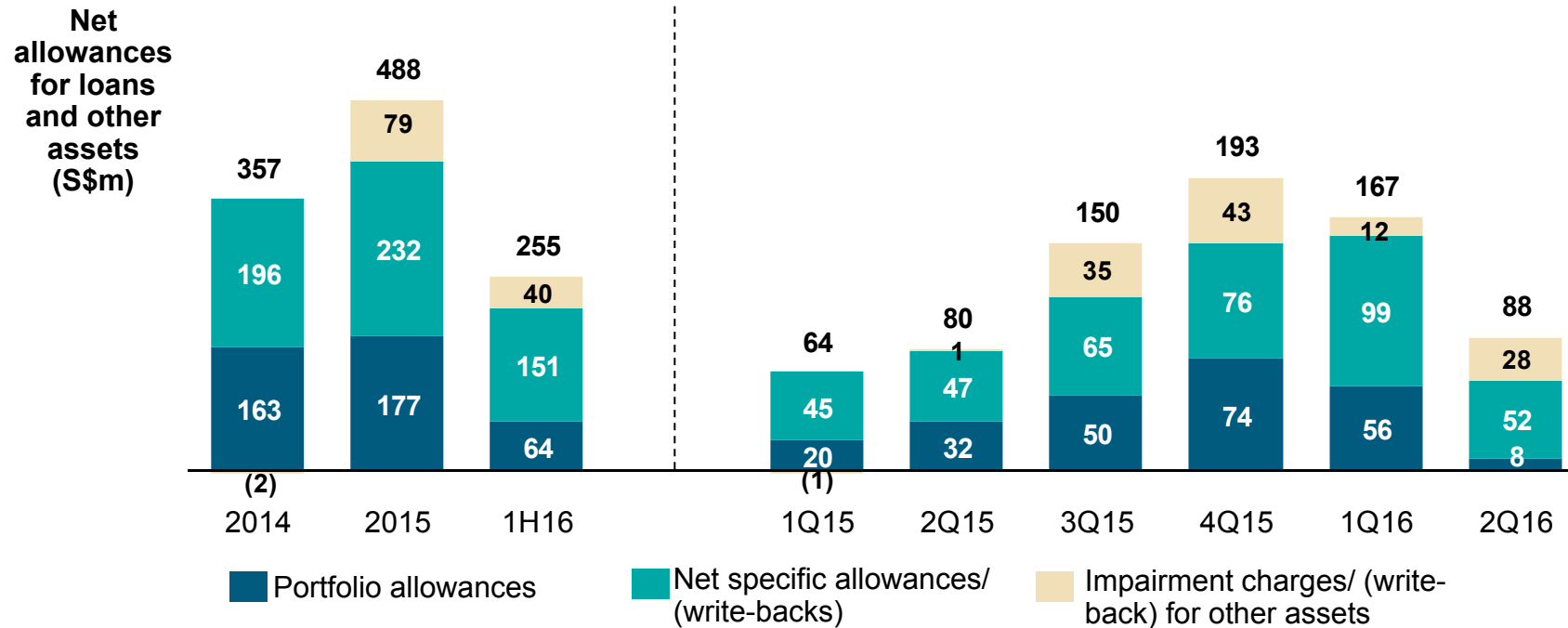
Profit from life assurance declined 19% YoY, as unfavourable financial market conditions led to unrealised mark-to-market losses in GEH's bond and equity portfolio



Operating expenses well-managed, up 1% YoY and QoQ only.
 Cost containment measures have been put in place since 1Q16



Net allowances for loans and other assets increased 9% YoY but lower QoQ



As a % of avg. loans (bps) ^{1/}

Net specific loan allowances	10	11	15	9	9	12	14	19	10
Total loan allowances ^{2/}	19	19	21	13	15	21	28	30	12



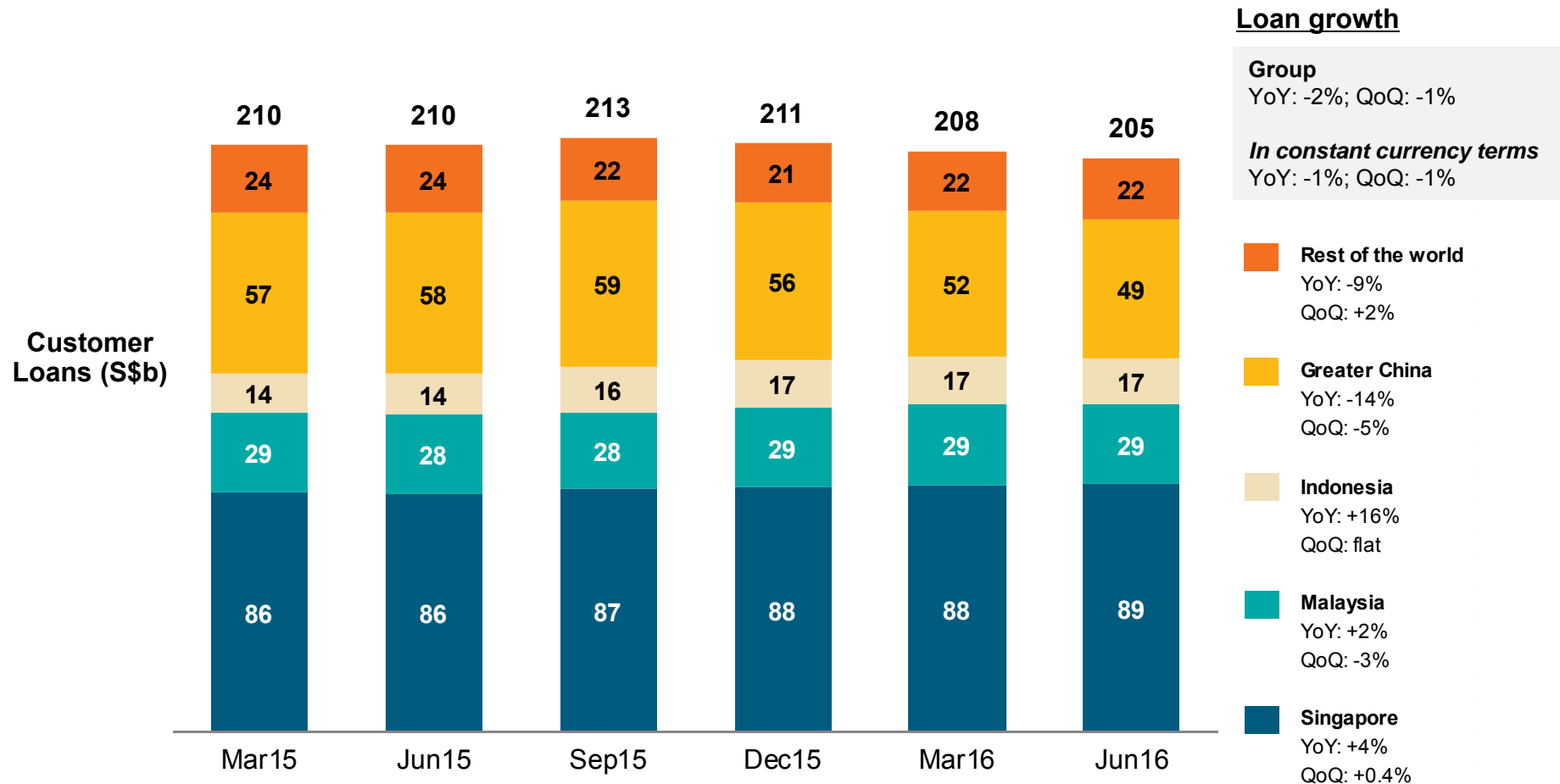
^{1/} Quarterly figures annualised

^{2/} Total loan allowances include net specific allowances and portfolio allowances

Net specific allowances for loans were higher YoY but declined QoQ

	2Q16 S\$m	2Q15 S\$m	1Q16 S\$m
Allowances for new and existing loans	90	90	136
Write-backs ^{1/}	(26)	(32)	(26)
Recoveries ^{2/}	(12)	(11)	(11)
Net specific allowances	52	47	99

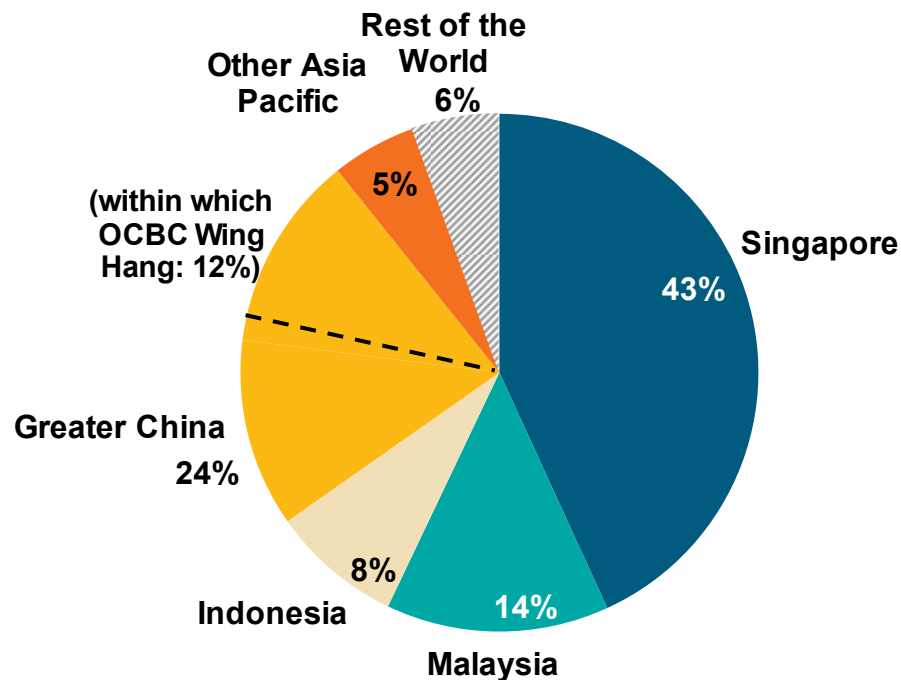
Customer loans contracted 2% YoY, led by lower trade loans and reduced offshore borrowings of Chinese entities



Note: Customer loans by Geography based on where the credit risks reside, which may be different from the borrower's country of residence or the booking location of the loans

Customer loans continue to be well-diversified across geographies and industries

**Customer Loans by Geography
As of 30 June 2016**



Total: S\$205b

**Customer Loans by Industry
As of 30 June 2016**

Industry	As of 30-Jun-16		As of 30-Jun-15	
	S\$b	%	S\$b	%
Housing loans	58	28	55	26
Professionals & individuals	24	12	23	11
General commerce	22	11	29	14
FIs, investment & holding cos	27	13	26	12
Building & construction	34	17	33	16
Manufacturing	11	5	13	6
Tpt, storage & comm	11	5	12	6
Agri, mining & quarrying	8	4	8	4
Others	9	5	11	5
	205	100	210	100



Note: Customer loans by Geography based on where the credit risks reside, which may be different from the borrower's country of residence or the booking location of the loans

Oil & Gas and Commodities exposure

As of 30 Jun 2016	Oil & Gas S\$b	Commodities ^{2/} S\$b
Total exposure^{1/}	14.3	13.6
<i>Of which:</i>		
On-balance sheet exposure	12.6	11.5
% of total customer loans	6%	6%
% NPL of total customer loans	0.45%	0.16%

Offshore services sector

- Offshore services sector made up 45% of oil & gas on-balance sheet exposure, of which less than 15% are classified as NPLs
- Pro-active steps taken since 3Q15 to restructure loans based on stress-test results

Commodities^{2/}

- Commodity exposure comprises plantation 48%, trading 21%, and mining, processing and refining 31%
- NPL ratio as at 30 Jun 2016 low; overall portfolio asset quality resilient



^{1/} Total exposure comprises on-balance sheet exposure and contingent liabilities

^{2/} Commodities include agriculture & soft commodities, metals, mining & quarrying, and commodities trading

UK and European exposure minimal, less than 3% of total assets

	Loans ^{1/}	Other Assets ^{2/}
As of 30 Jun 2016	S\$b	S\$b
Total on-balance sheet exposure	5.4	7.4
<i>Of which:</i>		
UK	4.0	3.2
Rest of Europe	1.4	4.2

1/ Loans:

- Loans are primarily extended to corporates, which are network customers from Asia
- Asset quality healthy; NPLs as at 30 Jun 2016 negligible

2/ Other Assets:

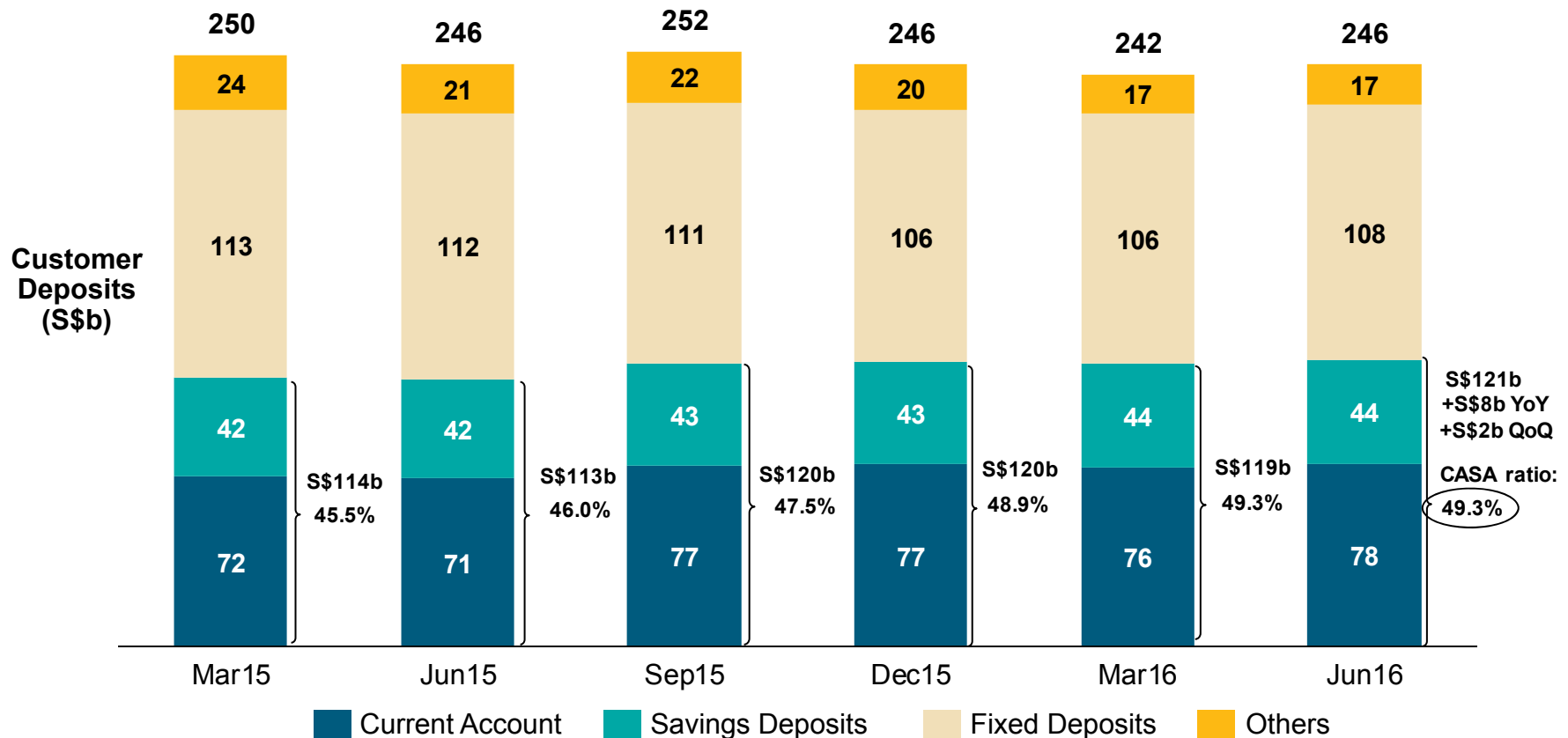
- Comprising balances with central banks, placements with bank counterparties and debt securities, almost all of which are rated investment grade (BBB-/Baa3 and above)



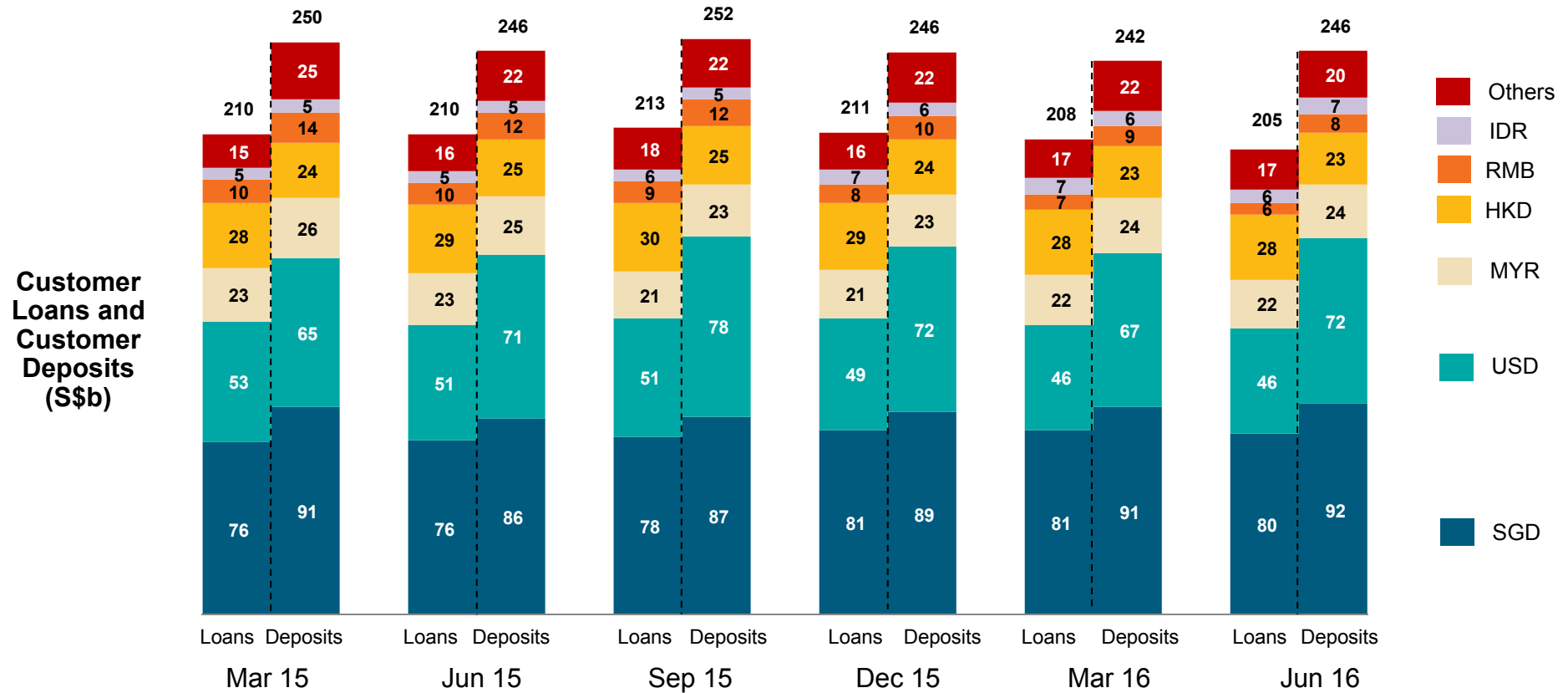
Note: Customer loans by Geography based on where the credit risks reside, which may be different from the borrower's country of residence or the booking location of the loans

Customer deposits stable YoY and up 2% QoQ

– CASA deposits grew 7% YoY, CASA ratio improved to 49.3%



Group LDR lower at 82.2%; SGD, USD and RMB LDRs lower YoY and QoQ



Group LDRs^{1/}

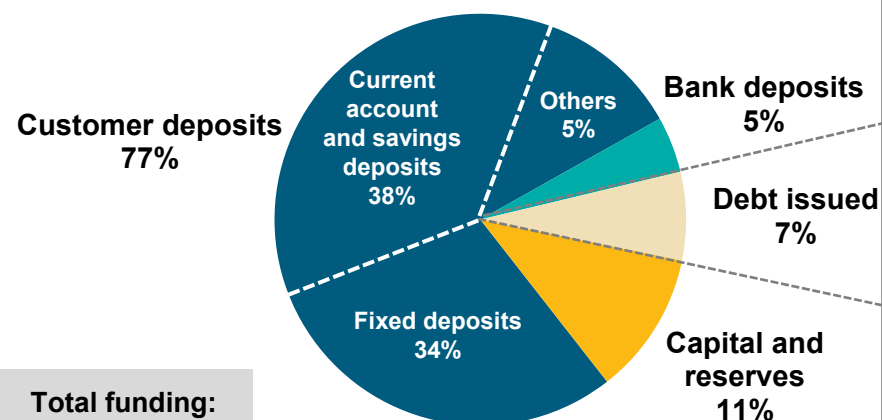
Group	Mar 15	Jun 15	Sep 15	Dec 15	Mar 16	Jun 16
Group	83.0%	84.3%	83.5%	84.5%	84.7%	82.2%
SGD	83.0%	88.4%	89.9%	90.5%	89.5%	87.3%
USD	81.6%	71.6%	65.7%	68.1%	67.7%	63.1%
RMB	73.3%	86.8%	80.3%	71.5%	83.1%	71.3%

1/ Group LDRs based on net customer loans / customer deposits; LDRs by currency based on gross customer loans / customer deposits

Funding sources well-balanced

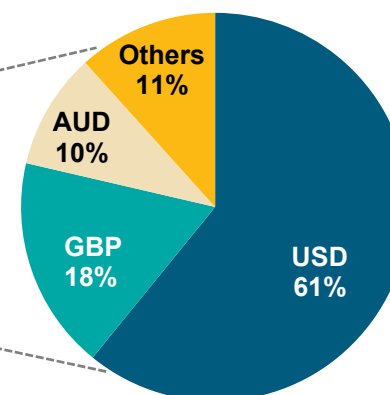
– Customer deposits made up 77% of funding composition

Funding Composition as of 30 Jun 2016



Total funding:
S\$318b

Wholesale Funding by Currency as of 30 Jun 2016



By Maturity:

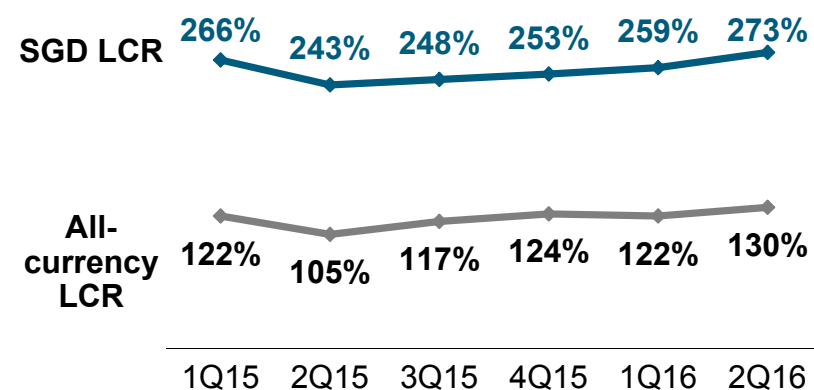
≤ 1 year	60%
> 1 year	40%

Total debt issued:
S\$22b

CASA by Currency

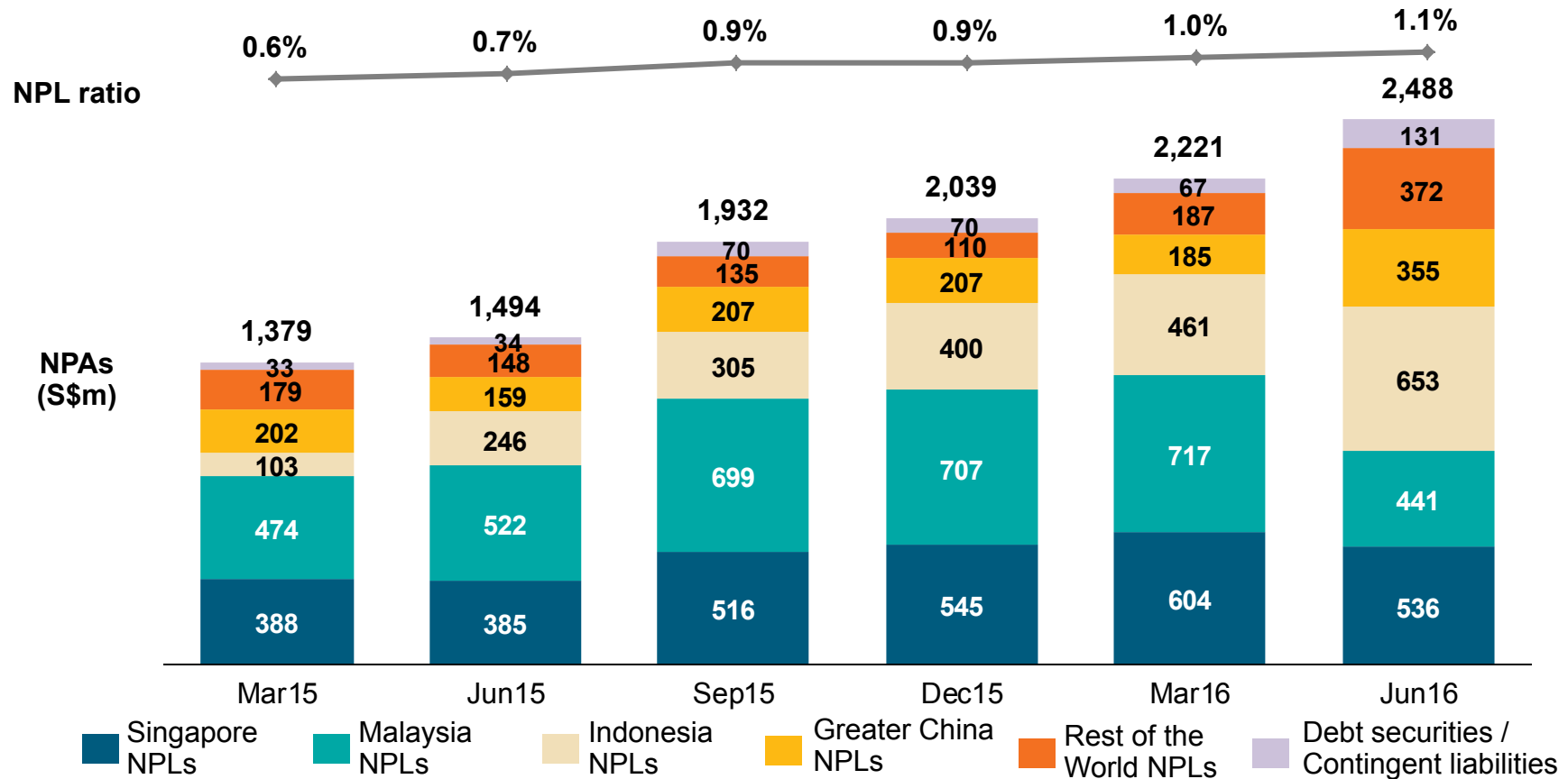
S\$m	Jun 15	Mar 16	Jun 16
Group	113,402	119,497	121,428
SGD	59,170	61,233	60,366
USD	29,281	33,409	34,387
MYR	5,814	5,337	5,647
HKD	8,468	8,330	9,214
IDR	1,824	1,901	2,139

Average Liquidity Coverage Ratio



Note: Both Singapore dollar and all-currency LCR are higher as compared to the respective regulatory ratios of 100% and 70%

NPL ratio increased slightly QoQ to 1.1%; coverage for NPAs remained prudent



Allowance coverage ratios

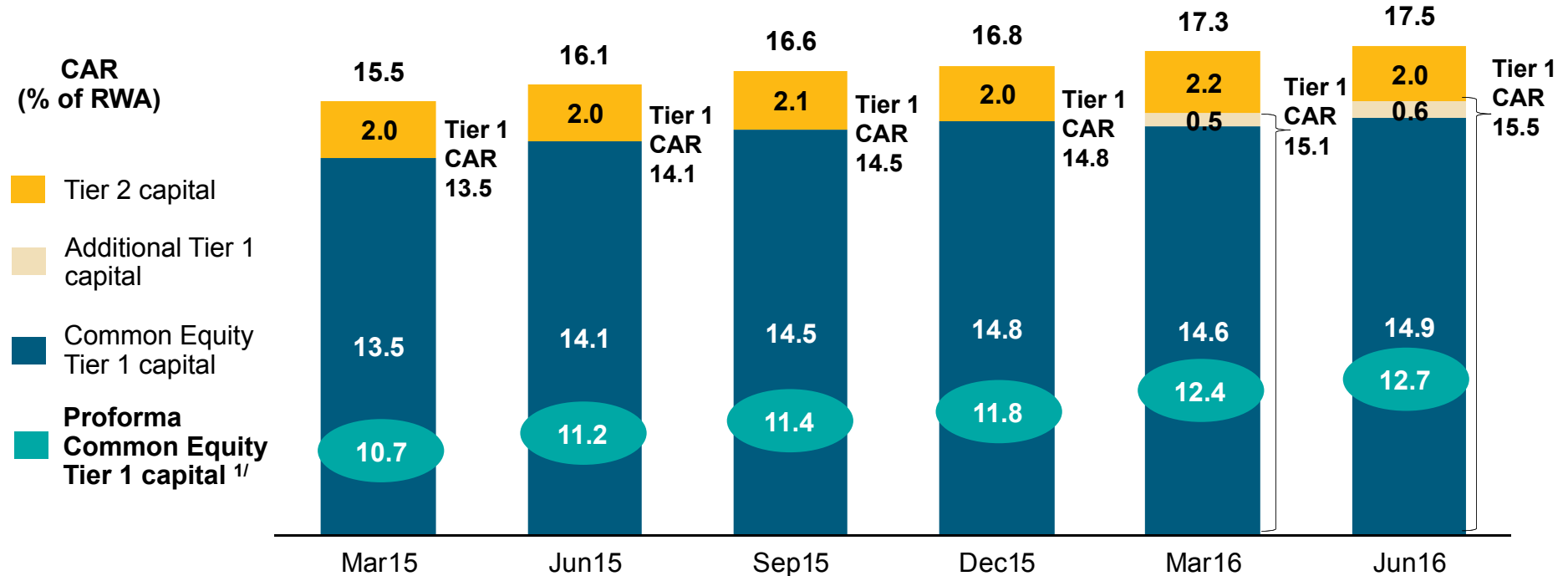
Total allow./ NPAs	166%	153%	121%	120%	113%	100%
Total allow./ unsecured NPAs	559%	443%	453%	417%	384%	271%

Note: NPAs comprise NPLs and classified debt securities/contingent liabilities

NPAs increased YoY to S\$2.49b, mainly from the classification of a number of corporate accounts associated with the oil & gas support services sector

	2Q16 S\$m	2Q15 S\$m	1Q16 S\$m
NPAs – Opening balance	2,221	1,379	2,039
New NPAs	924	484	497
Net recoveries/upgrades	(567)	(310)	(232)
Write-offs	(90)	(59)	(83)
NPAs – Closing balance	2,488	1,494	2,221

Capital position remained strong and well above regulatory requirements



CET1 capital (S\$m)	26,656	27,181	28,044	28,638	27,846	28,417
Tier 1 capital (S\$m)	26,656	27,181	28,044	28,638	28,856	29,434
RWA (S\$m)	196,769	191,575	192,369	193,119	189,940	189,862
Leverage ratio ^{2/} (%)	7.2	7.4	7.6	8.0	8.2	8.2

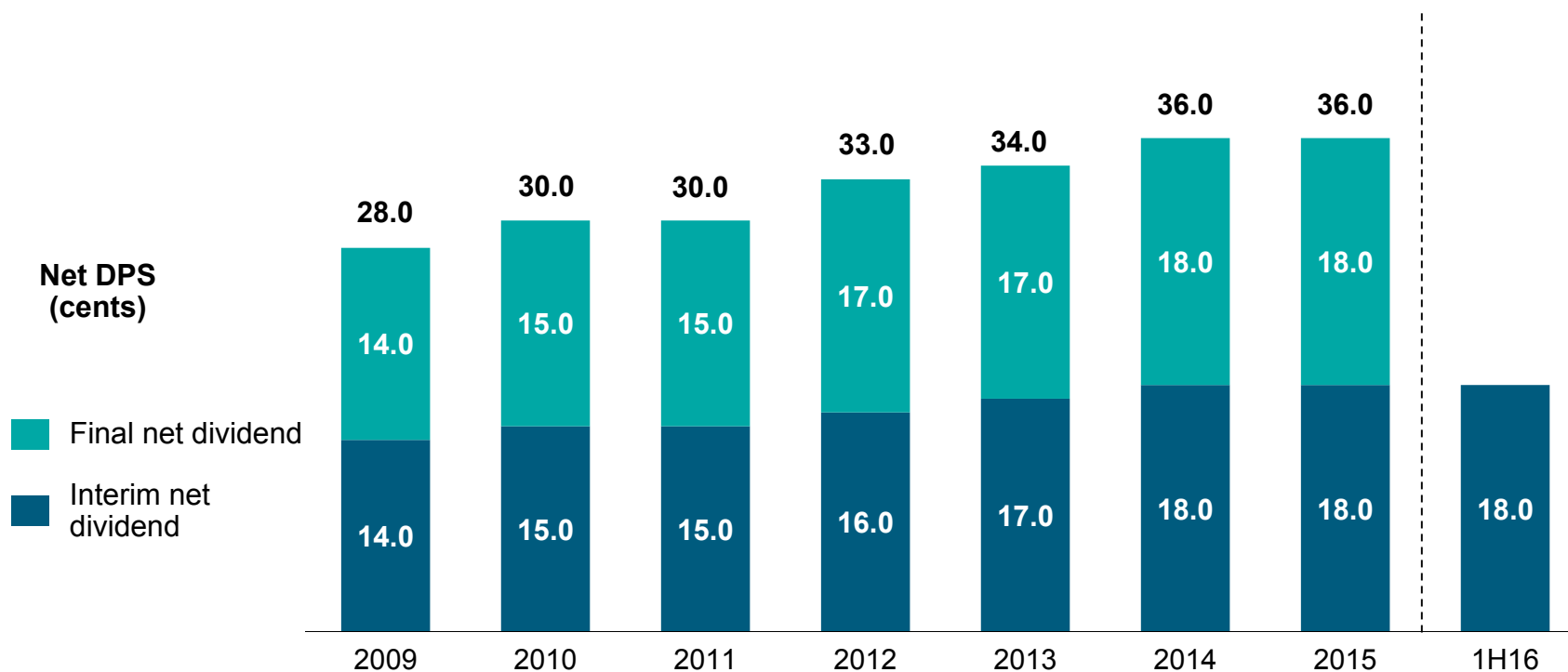


Note: Capital ratios are computed based on Basel III transitional arrangements

1/ Based on Basel III rules which will be effective from 1 January 2018

2/ Leverage ratio is calculated based on the revised MAS Notice 637 which took effect from 1 January 2015. Leverage ratio of 8.2% as at 30 June 2016 was well above the 3% minimum requirement as guided by the Basel Committee

Interim dividend of 18 cents per share declared



Net Dividends (S\$m)	898	994	1,024	1,133	1,168	1,347	1,470	753
Core Net Profit (S\$m)	1,962	2,253	2,280	2,825	2,768	3,451	3,903	1,741
Dividend Payout Ratio	46%	44%	45%	40%	42%	39%	38%	43%



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Appendix: Wealth management income

GEH: 2Q16 earnings contribution of S\$78m

GEH	2Q16 S\$m	2Q15 S\$m	YoY +/(-)%	1Q16 S\$m	QoQ +/(-)%
Profit from insurance business	118	141	(16)	91	30
- Operating profit ^{1/}	135	132	2	120	12
- Non-operating loss ^{2/}	(36)	(9)	(314)	(43)	14
- Others	20	18	11	13	48
Profit from Shareholders' Fund	17	174 ^{3/}	(90)	31	(46)
Profit from operations	135	315	(57)	122	10
Allowances	(3)	(0)	829	(4)	(18)
Associates	-	(2)	(100)	-	-
Tax & NCI	(29)	(35)	(17)	(21)	38
Net profit	102	278	(63)	97	6
Group adjustments ^{4/}	(24)	(48)	(49)	(24)	3
Net profit contribution to Group	78	230	(66)	73	6

1/ Operating Profit (net of tax) is defined as premiums less claims, surrenders, commissions, expenses and changes in reserves, plus investment income (dividends, coupons, etc)

2/ Non-operating profit / loss (net of tax) mainly comprises changes in the fair value of assets and liabilities, realised gains / losses on sale of investments, changes in liability discount rates and other non-recurring items

3/ 2Q15 included post-tax gain of S\$113m from the sale of an equity investment in the Shareholders' Fund. OCBC Group's share of net profit after tax and NCI amounted to S\$105m

4/ Primarily from adjustments made to amortisation for intangibles and non-controlling interest

GEH: 1H16 earnings contribution of S\$151m

GEH	1H16 S\$m	1H15 S\$m	YoY +/(-)%
Profit from insurance business	209	348	(40)
- Operating profit ^{1/}	255	283	(10)
- Non-operating (loss) / profit ^{2/}	(79)	32	(344)
- Others	33	33	1
Profit from Shareholders' Fund	48	213 ^{3/}	(78)
Profit from operations	257	561	(54)
Allowances	(8)	(1)	nm
Associates	-	(1)	(100)
Tax & NCI	(51)	(62)	(18)
Net profit	199	498	(60)
Group adjustments ^{4/}	(48)	(87)	(45)
Net profit contribution to Group	151	411	(63)

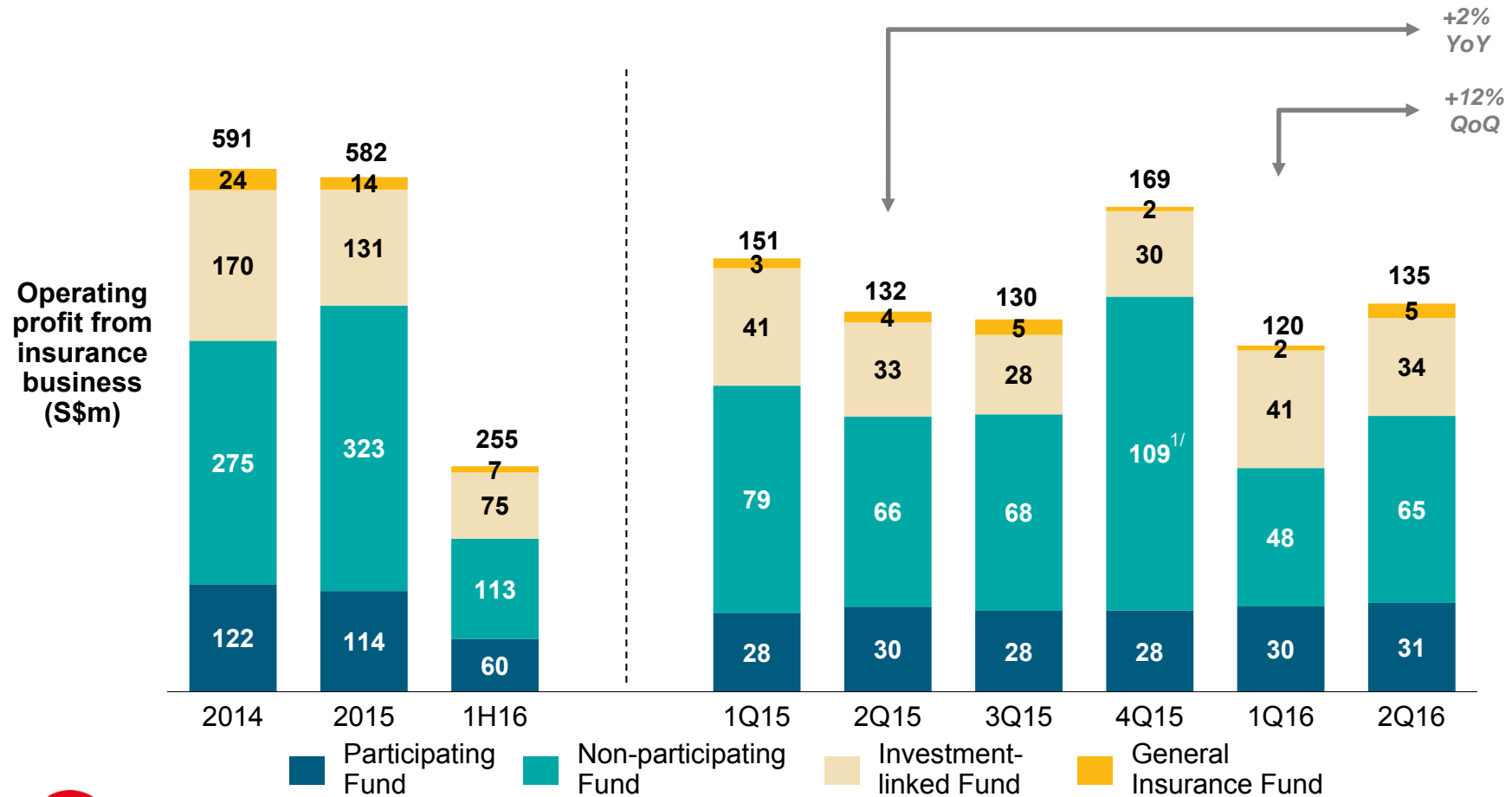
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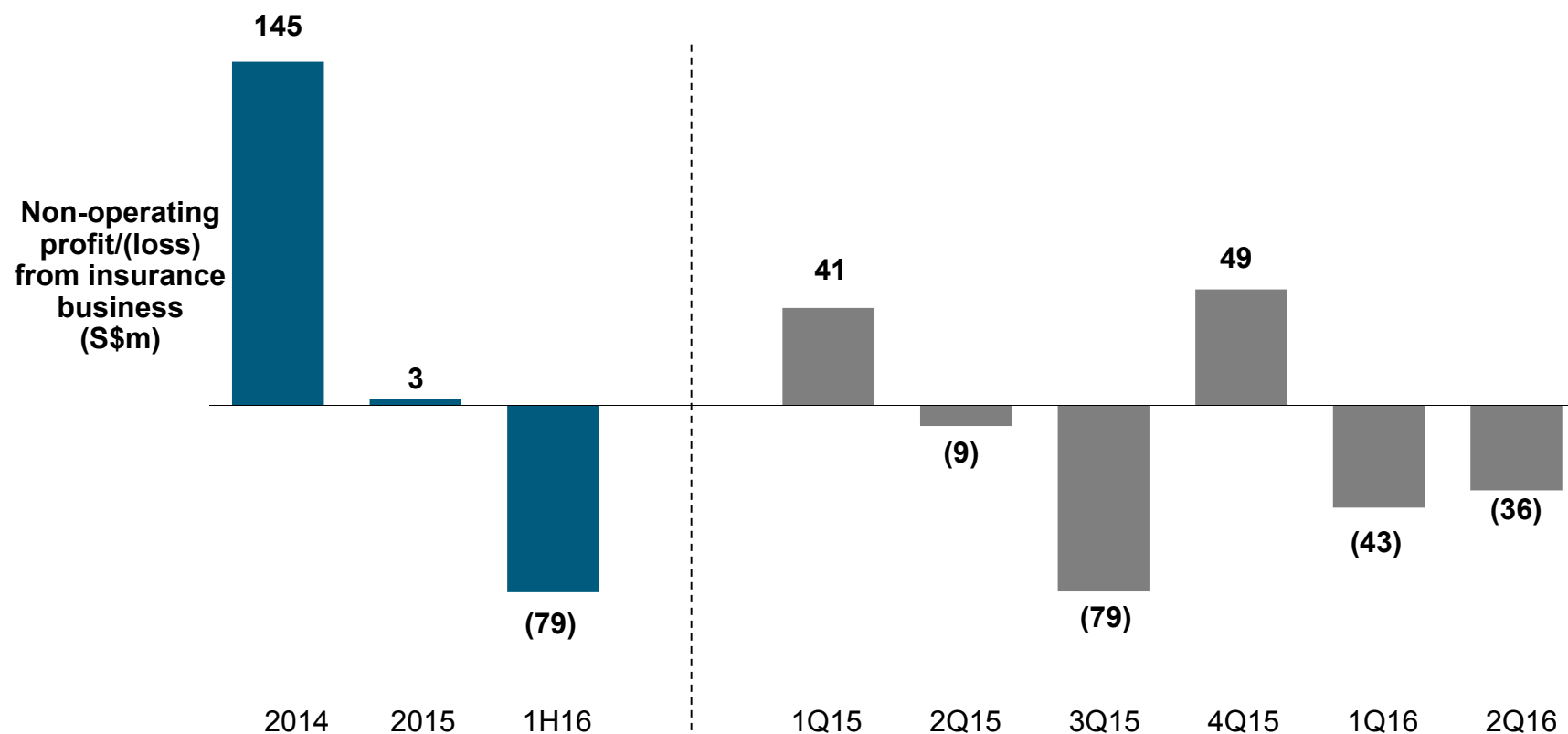
GEH: Operating profit 2% higher YoY on better performance from the Participating, Investment-linked and General Insurance Funds



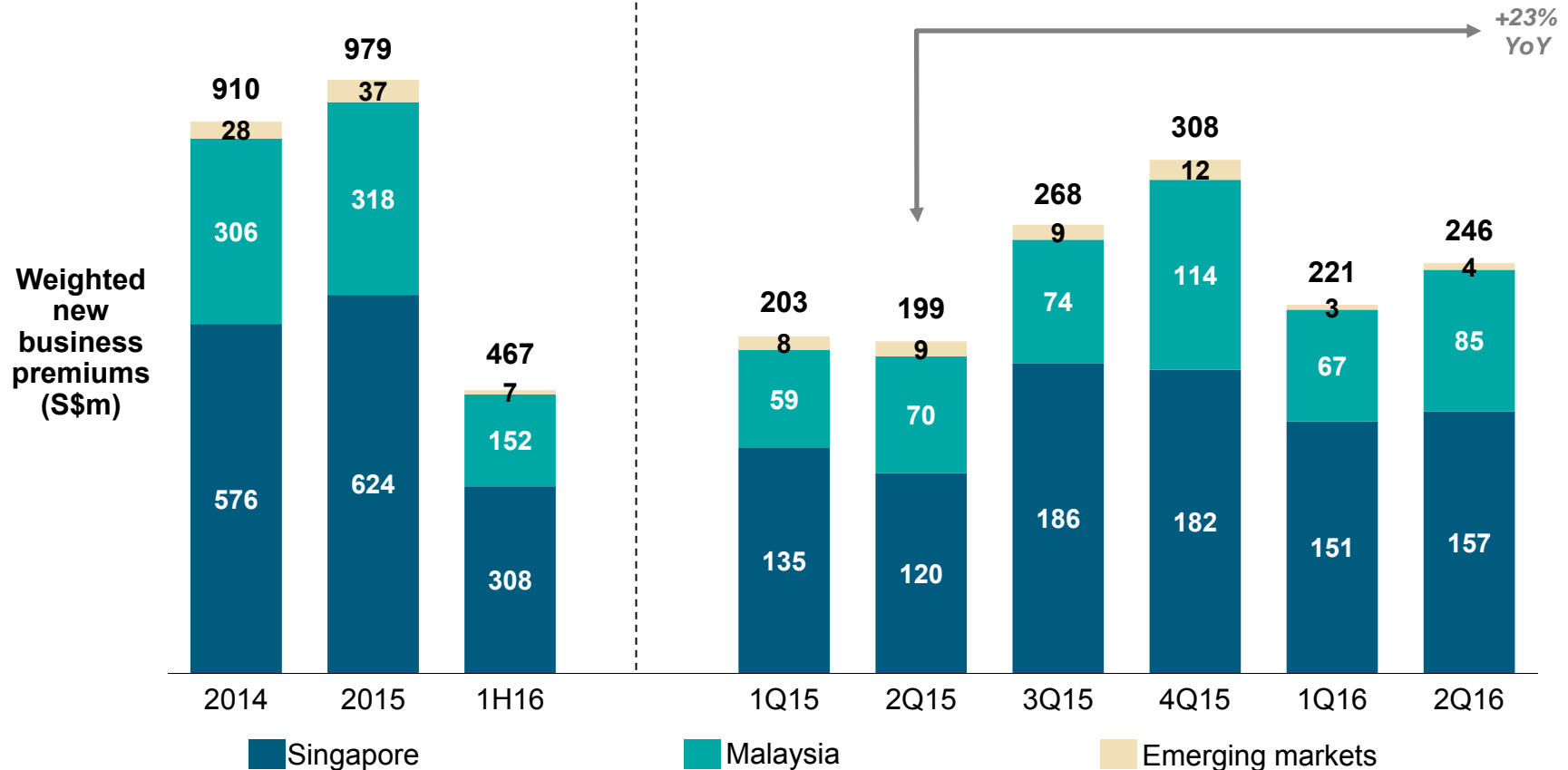
Note: Operating Profit (net of tax) is defined as premiums less claims, surrenders, commissions, expenses and changes in reserves, plus investment income (dividends, coupons, etc)

1/ Operating profit included release of tax provisions

■ GEH: Non-operating profit was negative due to unfavourable financial market conditions that led to unrealised mark-to-market losses from its bond and equity portfolio

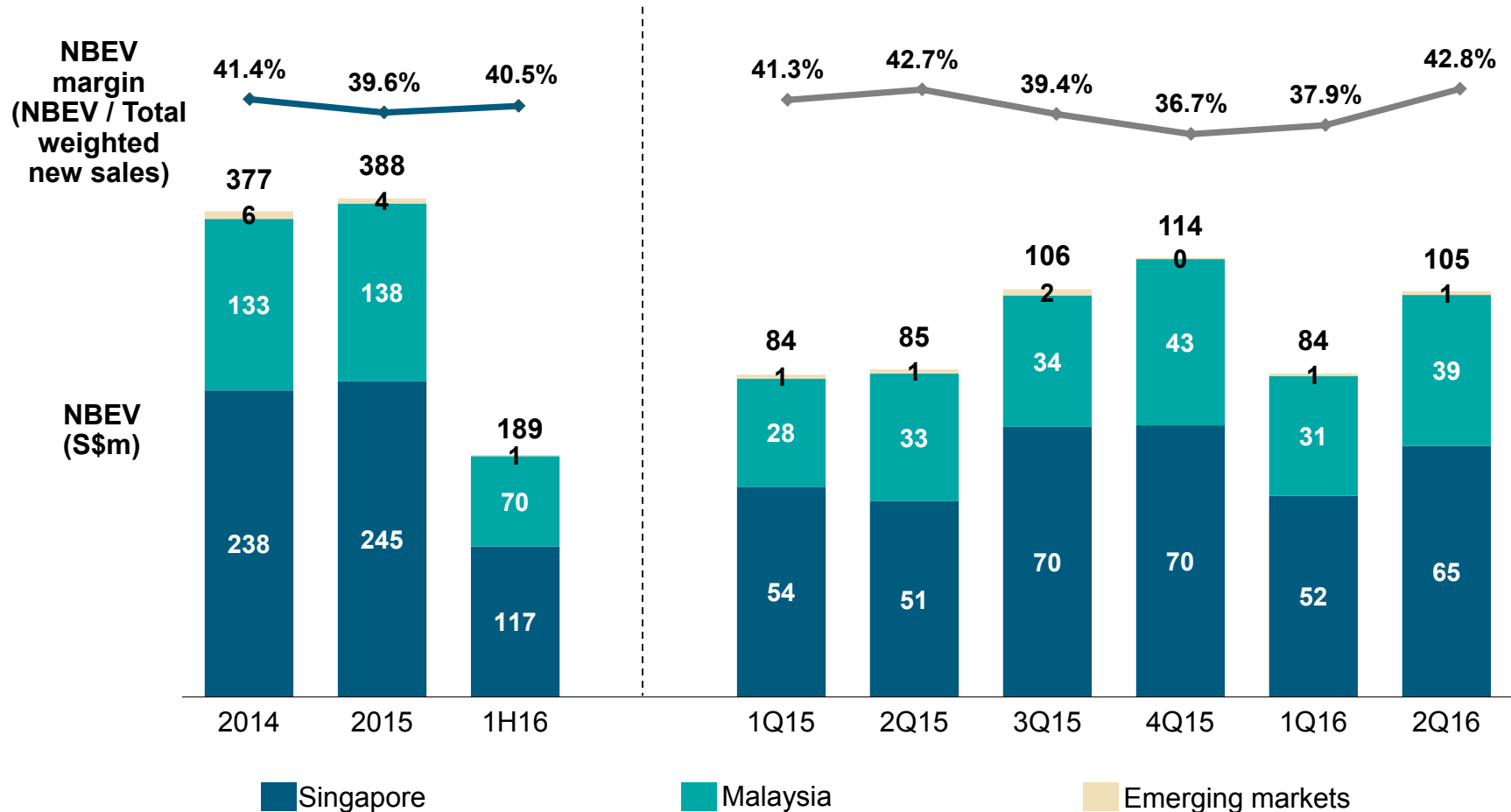


GEH: *Total weighted new sales* rose 23% YoY, underpinned by higher sales from all distribution channels in both Singapore and Malaysia



Note: For comparative reasons, total weighted new sales figures for periods prior to 2Q16 have been restated using exchange rates as at 30 Jun 2016. From 1 Dec 2015, sales from GEH's investment in China have been excluded.

GEH: *New business embedded value* grew 24% YoY, driven by sales growth; NBEV margin of 42.8% was comparable to a year ago



Note: For comparative reasons, NBEV figures for periods prior to 2Q16 have been restated using exchange rates as at 30 Jun 2016. NBEV figures for periods in 2015 have been restated to take into account revised actuarial assumptions implemented in 4Q15. From 1 Dec 2015, NBEV from GEH's investment in China have been excluded.

OCBC Wing Hang: 2Q16 profit down 3% YoY, but up 10% QoQ

OCBC Wing Hang	2Q16 HKD m	2Q15 HKD m	YoY +/(-)%	1Q16 HKD m	QoQ +/(-)%
Net interest income	885	951	(7)	943	(6)
Non-interest income	307	288	7	236	30
Total income	1,192	1,239	(4)	1,179	1
Operating expenses	(591)	(595)	(1)	(596)	(1)
Operating profit	601	644	(7)	583	3
Allowances	(20)	(34)	(42)	(47)	(58)
Associates	13	29	(55)	28	(53)
Tax	(69)	(99)	(31)	(85)	(19)
Net profit (HKD m)	525	540	(3)	479	10
Net profit contribution to Group (S\$m) ^{1/}	85	82	3	66	29
Key ratios (%)					
Cost / Income	49.6	48.0		50.5	
ROE	8.0	8.9		7.4	



^{1/} Net profit contribution to Group after Group adjustments, which are primarily amortisation for intangibles, allowances and depreciation on property and equipment; and mark-to-market adjustments for its subordinated debt issued to conform with Group policies

OCBC Wing Hang: 1H16 net profit 3% lower YoY

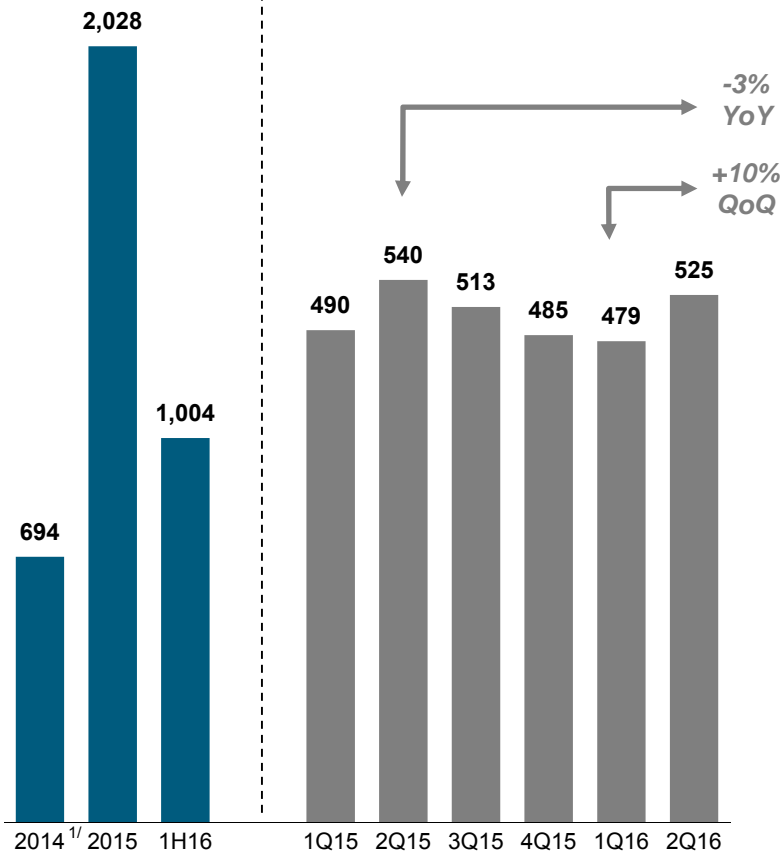
OCBC Wing Hang	1H16 HKD m	1H15 HKD m	YoY +/(-)%
Net interest income	1,828	1,861	(2)
Non-interest income	543	568	(4)
Total income	2,371	2,429	(2)
Operating expenses	(1,187)	(1,164)	2
Operating profit	1,184	1,264	(6)
Allowances	(67)	(78)	(14)
Associates	41	41	-
Tax	(154)	(197)	(22)
Net profit (HKD m)	1,004	1,030	(3)
Net profit contribution to Group (S\$m) ^{1/}	151	160	(5)
Key ratios (%)			
Cost / Income	50.1	47.9	
ROE	7.7	8.6	



^{1/} Net profit contribution to Group after Group adjustments, which are primarily amortisation for intangibles, allowances and depreciation on property and equipment; and mark-to-market adjustments for its subordinated debt issued to conform with Group policies

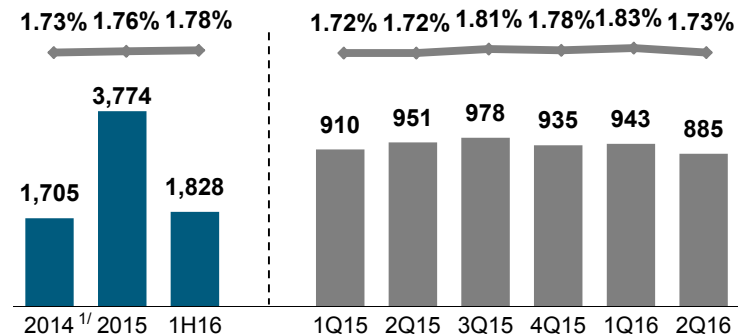
OCBC Wing Hang: NIM up 1bp YoY; Non-interest income up 7%

Net profit (HKD m)



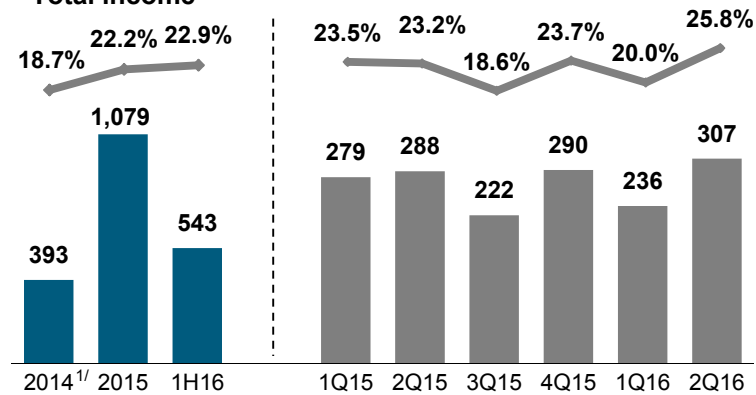
Net interest income (HKD m)

Net interest margin



Non-interest income (HKD m)

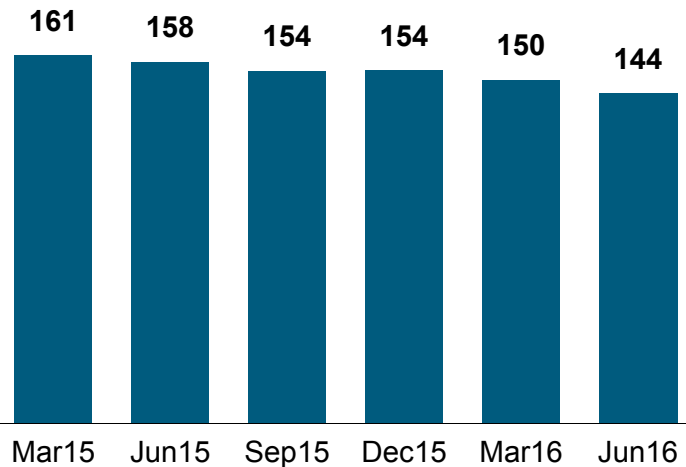
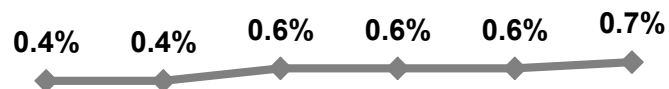
Non-int. income/
Total income



OCBC Wing Hang: Loans lower YoY mainly from reduction in trade-related and China offshore loans; NPL ratio at 0.7%; CASA ratio improved to 35.3%

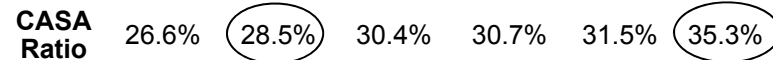
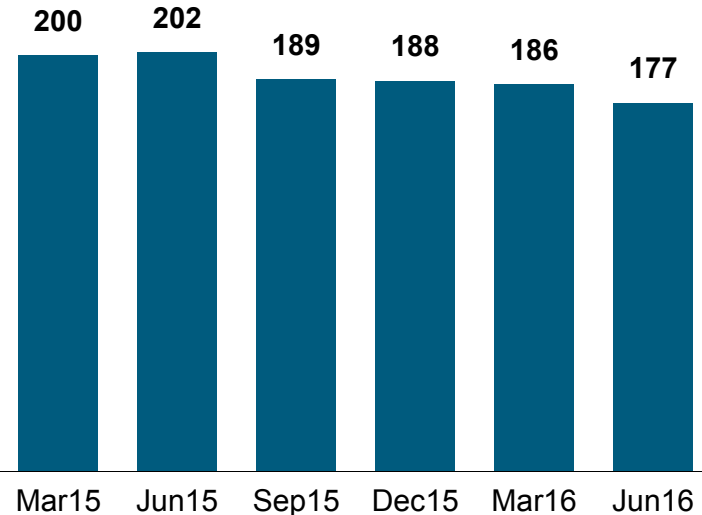
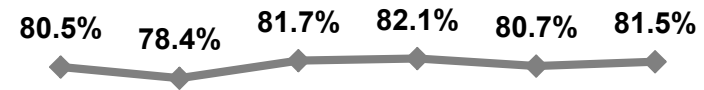
Gross Loans (HKD b)

NPL Ratio



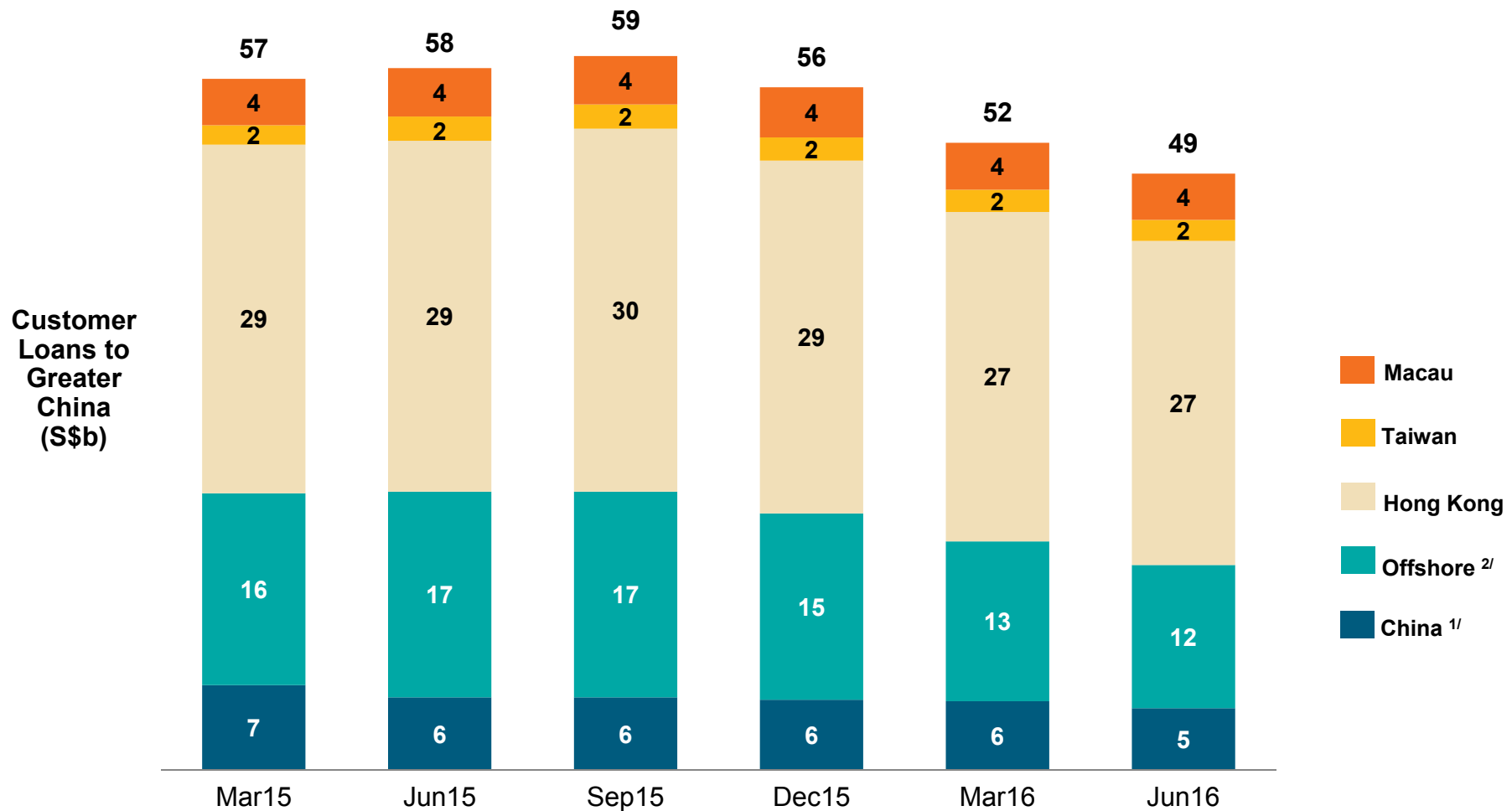
Deposits (HKD b)

Loans / Deposits ^{1/}



^{1/} LDR calculation based on gross customer loans / customer deposits

Greater China customer loans 14% lower YoY and down 5% QoQ

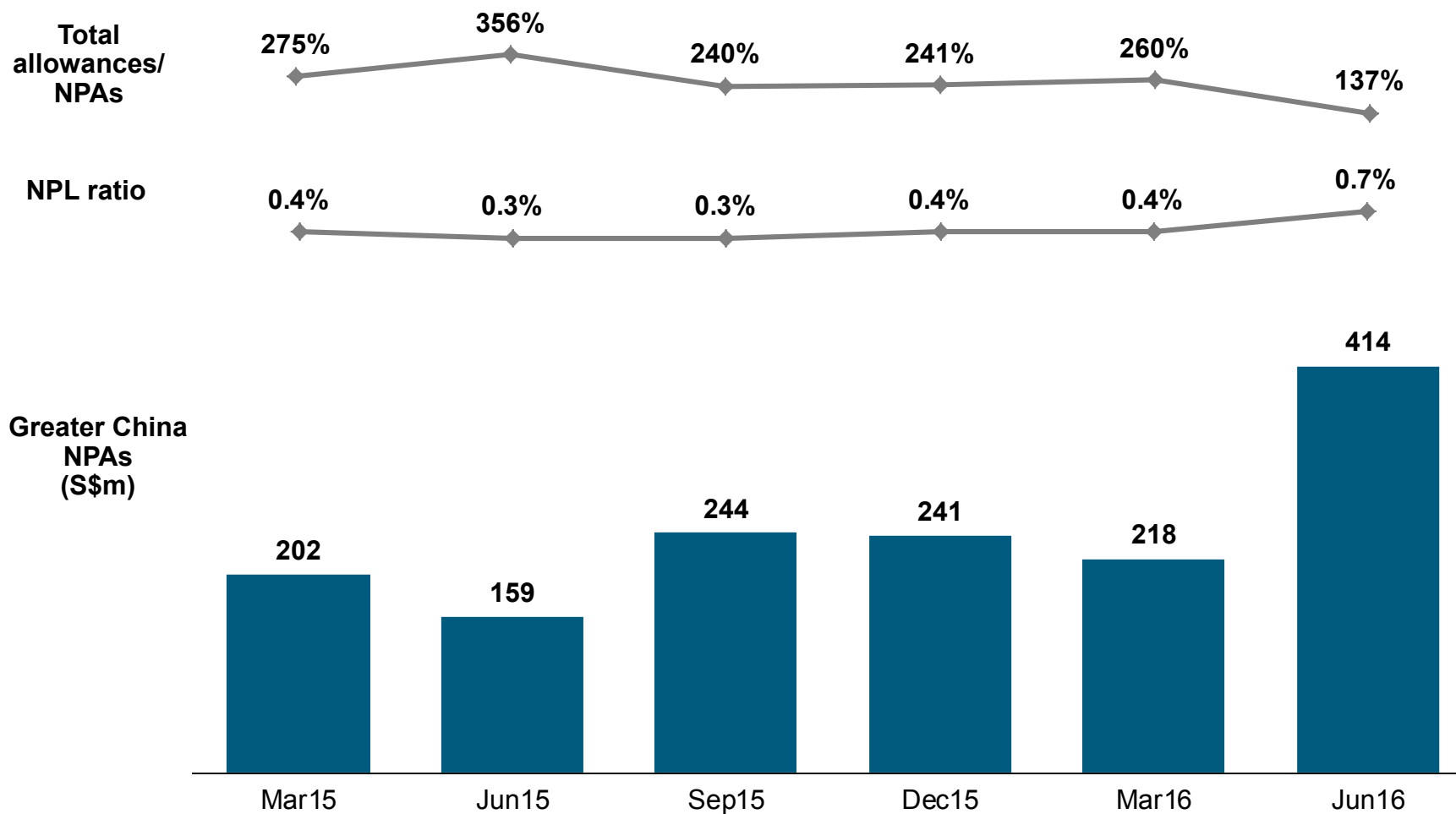


Note: Customer loans to Greater China is based on where the credit risks reside, which may be different from the borrower's country of residence or the booking location of the loans

1/ Relates to loans that are booked in China, where credit risks reside

2/ Relates to loans that are booked outside of China, but with credit risks traced to China

Asset quality of Greater China book remained sound; NPL ratio at 0.7%



OCBC Malaysia: 2Q16 net profit rose 5% YoY

OCBC Malaysia	2Q16	2Q15	YoY	1Q16	QoQ
	RM m	RM m	+/(-)%	RM m	+/(-)%
Net interest income	335	348	(4)	331	1
Islamic banking income ^{1/}	119	123	(3)	126	(6)
Non-interest/finance income	144	145	(1)	138	4
Total income	598	616	(3)	595	-
Operating expenses	(275)	(254)	8	(262)	5
Operating profit	323	362	(11)	333	(3)
Allowances	(30)	(80)	(63)	(37)	(19)
Tax	(71)	(71)	-	(72)	(1)
Net profit (RM m)	222	211	5	224	(1)
Net profit contribution to Group (S\$m)^{2/}	74	76	(2)	76	(2)
Key ratios (%)					
Cost / Income	45.9	41.0		43.9	
ROE	14.7	14.2		14.4	
CAR^{3/}					
- Common Equity Tier 1	12.3	12.3		11.0	
- Tier 1	14.1	13.6		12.7	
- Total CAR	17.3	15.9		15.9	



^{1/} Islamic banking income comprises net finance income and other income contributed by Islamic banking subsidiary OCBC Al-Amin

^{2/} Net profit contribution to Group after Group adjustments

^{3/} Capital ratios for OCBC Malaysia Group are computed in accordance with the Capital Adequacy Framework issued by Bank Negara Malaysia

OCBC Malaysia: 1H16 net profit 1% higher YoY

OCBC Malaysia	1H16 RM m	1H15 RM m	YoY +/(-)%
Net interest income	666	676	(1)
Islamic banking income ^{1/}	245	253	(3)
Non-interest/finance income	282	281	-
Total income	1,193	1,210	(1)
Operating expenses	(537)	(497)	8
Operating profit	656	713	(8)
Allowances	(67)	(124)	(46)
Tax	(143)	(146)	(2)
Net profit (RM m)	446	443	1
Net profit contribution to Group (S\$m)^{2/}	150	160	(7)
Key ratios (%)			
Cost / Income	45.0	41.0	
ROE	14.5	14.8	
CAR^{3/}			
- Common Equity Tier 1	12.3	12.3	
- Tier 1	14.1	13.6	
- Total CAR	17.3	15.9	



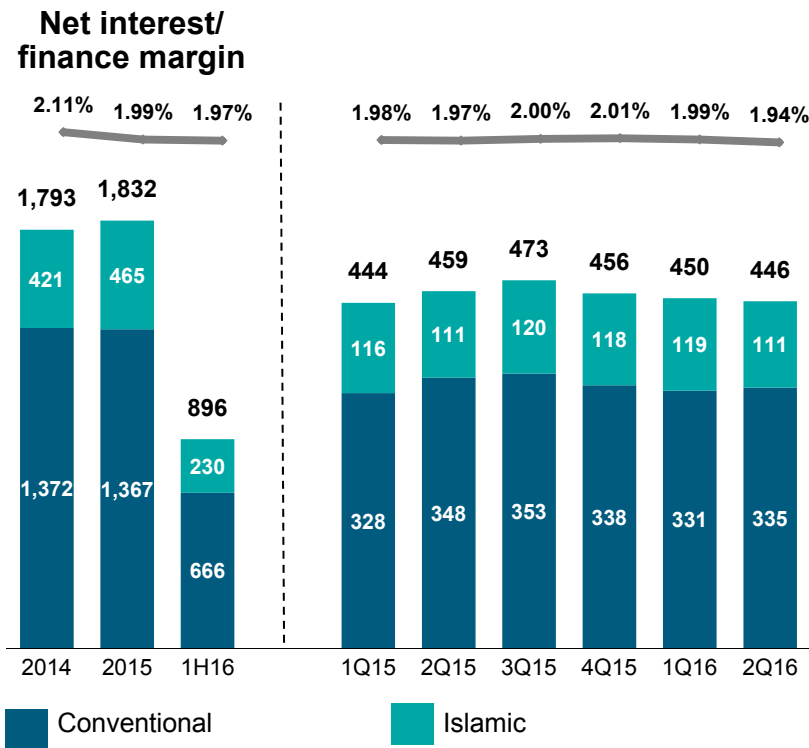
^{1/} Islamic banking income comprises net finance income and other income contributed by Islamic banking subsidiary OCBC Al-Amin

^{2/} Net profit contribution to Group after Group adjustments

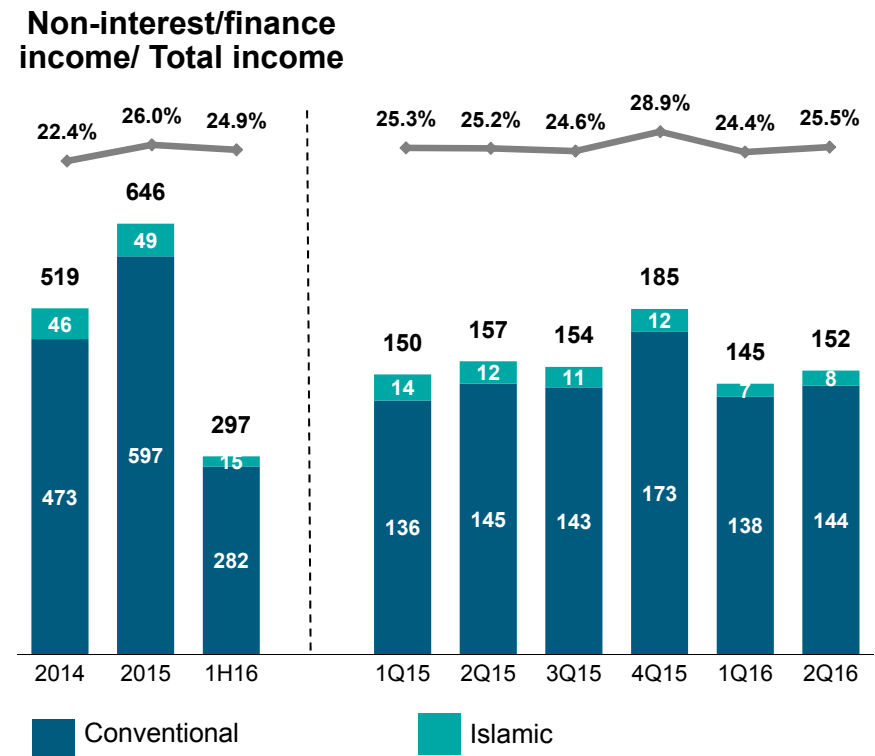
^{3/} Capital ratios for OCBC Malaysia Group are computed in accordance with the Capital Adequacy Framework issued by Bank Negara Malaysia

OCBC Malaysia: Net interest/finance income down 3% YoY; Non-interest/finance income 2% lower

Net interest/finance income (RM m)



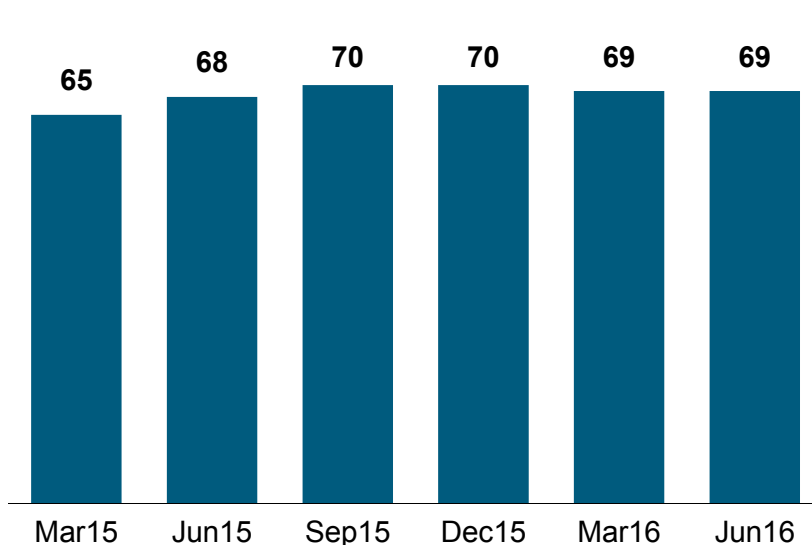
Non-interest/finance income^{1/} (RM m)



OCBC Malaysia: Loans increased 2% YoY and deposits unchanged; NPL ratio improved to 1.9%

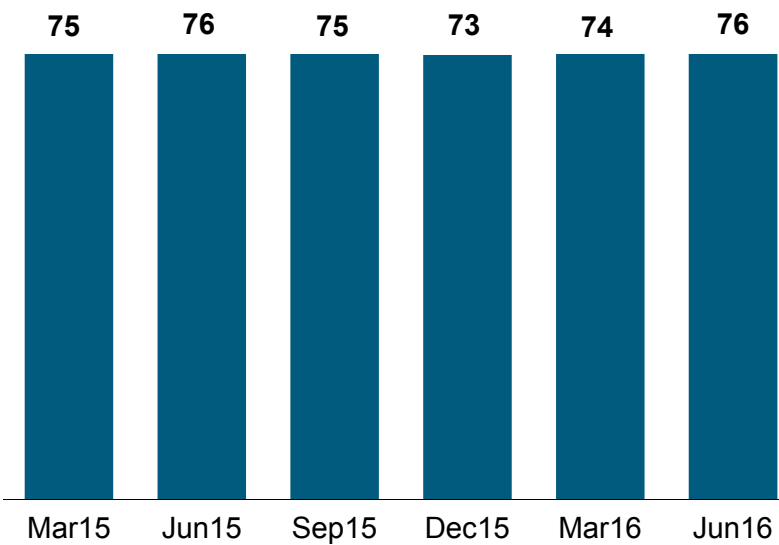
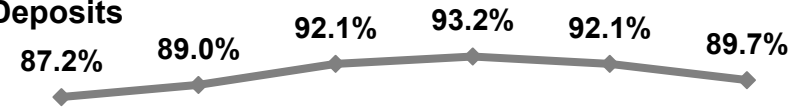
Gross Loans (RM b)

NPL Ratio



Deposits (RM b)

Loans / Deposits



CASA Ratio



Note: Based on Bank Negara Malaysia's guidelines and Malaysian Financial Reporting Standards

OCBC NISP: 2Q16 net profit increased 26% YoY

OCBC NISP	2Q16	2Q15	YoY	1Q16	QoQ
	IDR b	IDR b	+/(-)%	IDR b	+/(-)%
Net interest income	1,341	968	39	1,305	3
Non-interest income	363	242	50	336	8
Total income	1,704	1,210	41	1,641	4
Operating expenses	(790)	(686)	15	(767)	3
Operating profit	914	524	75	874	5
Allowances	(304)	(40)	669	(276)	10
Non Operating Income	0	0	nm	8	nm
Tax	(153)	(121)	26	(149)	2
Net profit (IDR b)	457	363	26	457	-
Net profit contribution to Group (S\$m)^{1/}	53	31	71	39	36
Key ratios (%)					
Cost / Income	46.4	56.8		46.7	
ROE	10.2	9.4		11.0	
CAR					
- CET 1	17.9	na		16.8	
- Tier 1	17.9	17.3		16.8	
- Total CAR	19.0	18.7		18.0	



Note: 2015 capital ratios were computed based on the standardised approach under the Basel II framework. Beginning 2016, capital ratios are computed based on the standardised approach under the Basel III framework.

^{1/} Net profit contribution to Group after Group adjustments

OCBC NISP: 1H16 net profit rose 24% YoY

OCBC NISP	1H16 IDR b	1H15 IDR b	YoY +/(-)%
Net interest income	2,646	1,949	36
Non-interest income	699	443	58
Total income	3,345	2,392	40
Operating expenses	(1,557)	(1,335)	17
Operating profit	1,788	1,057	69
Allowances	(580)	(77)	654
Non Operating Income	8	0	nm
Tax	(302)	(245)	23
Net profit (IDR b)	914	735	24
Net profit contribution to Group (S\$m)^{1/}	93	65	44

Key ratios (%)

Cost / Income	46.5	55.8
ROE	10.6	9.6
CAR		
- CET 1	17.9	na
- Tier 1	17.9	17.3
- Total CAR	19.0	18.7



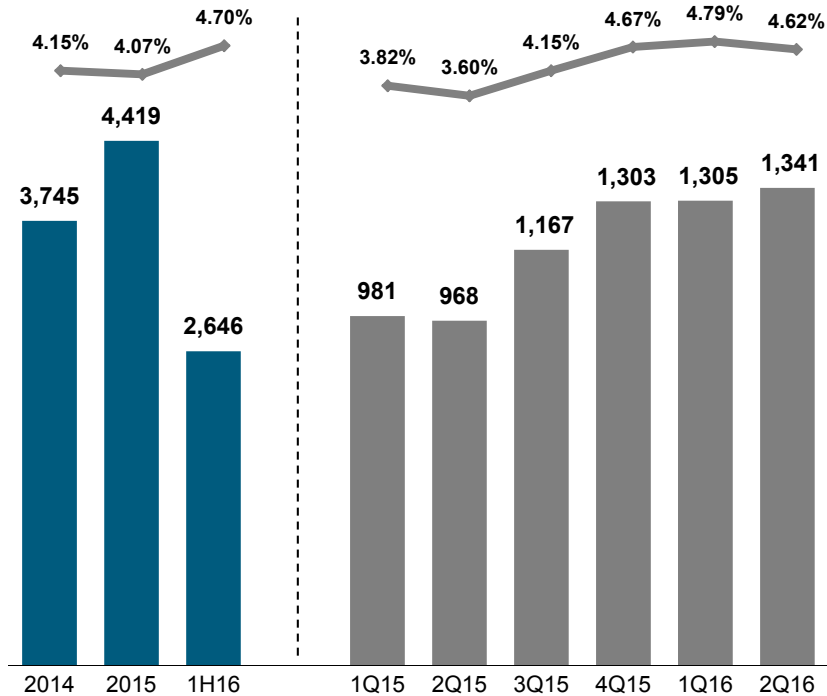
Note: 2015 capital ratios were computed based on the standardised approach under the Basel II framework. Beginning 2016, capital ratios are computed based on the standardised approach under the Basel III framework. 46

^{1/} Net profit contribution to Group after Group adjustments

OCBC NISP: Net interest income 39% higher YoY; NIM stood at 4.62%

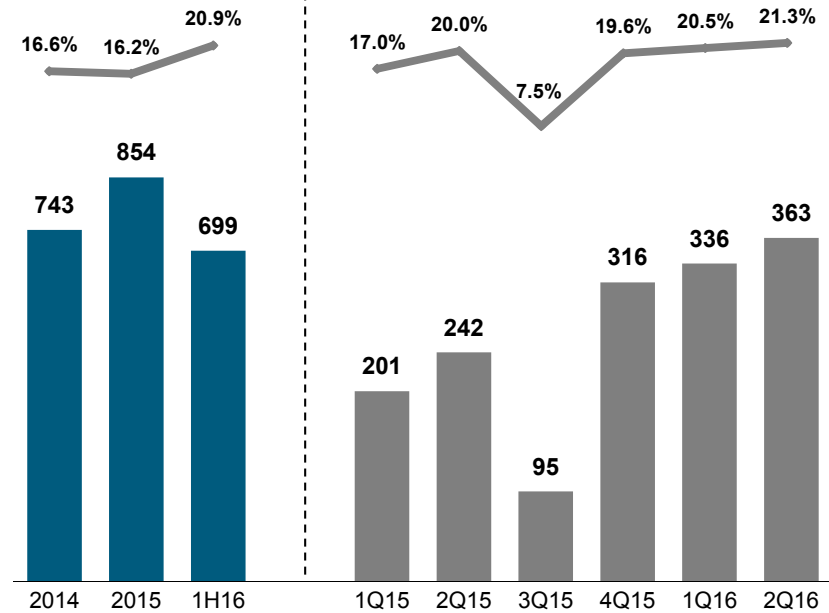
Net interest income (IDR b)

Net interest margin



Non-interest income (IDR b)

Non-int. income/ Total income

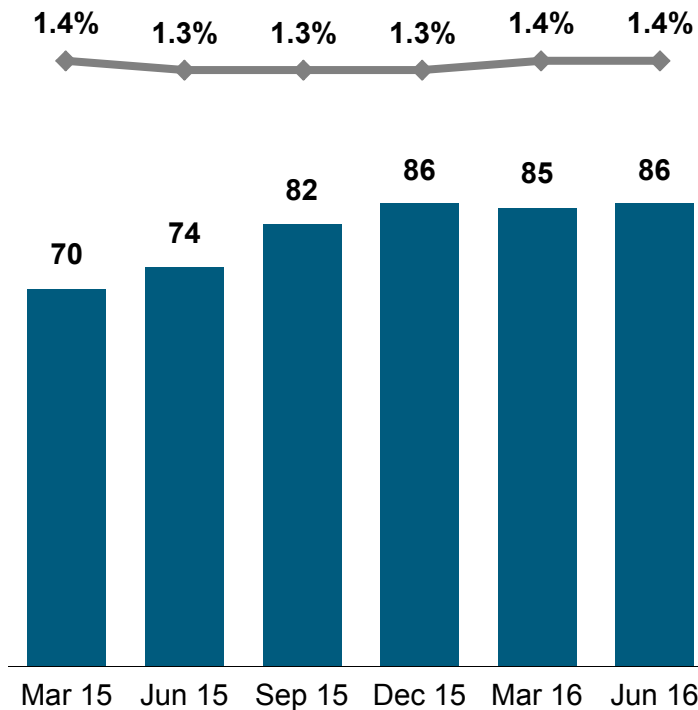


Note: NIM and Non-interest Income/Total Income ratio calculation based on Bank Indonesia's guidelines

OCBC NISP: Loans grew 16% YoY, NPL at 1.4%; deposits up 9%, with CASA ratio at 41.9%

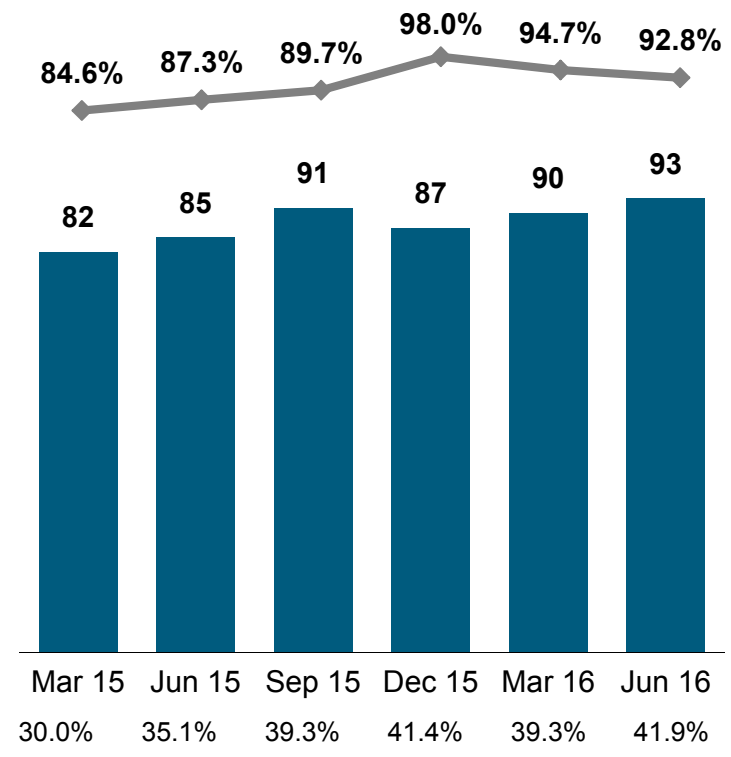
Gross Loans (IDR t)

NPL Ratio



Deposits (IDR t)

Loans / Deposits



CASA Ratio

30.0% 35.1% 39.3% 41.4% 39.3% 41.9%



Note: NPL ratio and Gross loans-to-deposits ratio calculation based on Bank Indonesia's guidelines



Agenda

Results Overview

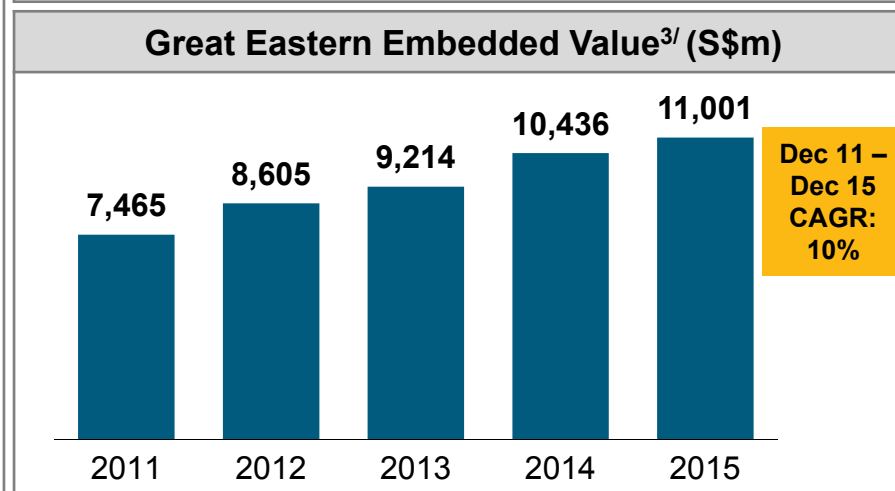
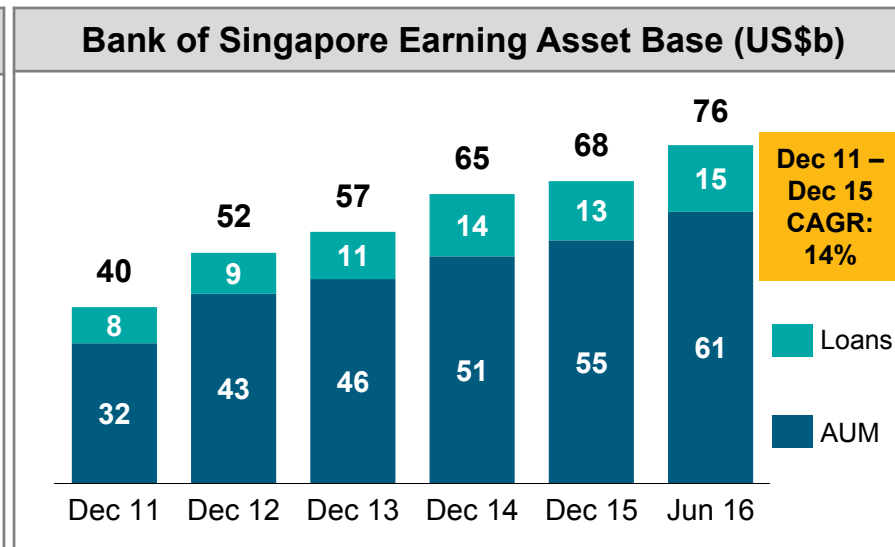
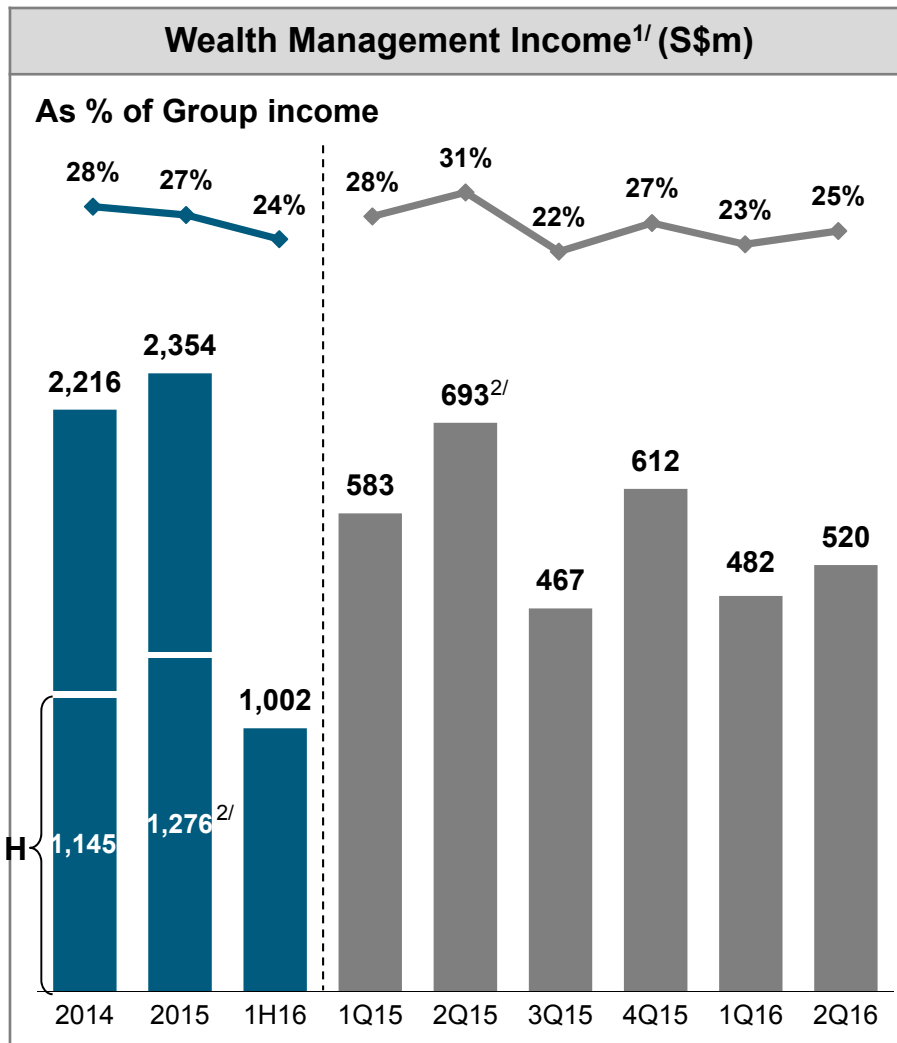
2Q16 Group Performance Trends

Performance of Major Subsidiaries

- Great Eastern Holdings
- OCBC Wing Hang
- OCBC Malaysia
- OCBC NISP

Appendix: Wealth management income

1H16 wealth management income declined YoY, from lower GEH contribution. Excluding GEH, wealth management income grew 5%. BOS' AUM rose 12% YoY to US\$61b



1/ Wealth management income comprises the consolidated income from insurance, asset management, stockbroking and private banking subsidiaries, plus the Group's income from the sales of unit trusts, bancassurance products, structured deposits and other treasury products to consumer customers.

2/ 1H15 and 2Q15 included a realised gain of S\$136m from the sale of an investment in GEH's equity portfolio

3/ An actuarial embedded value is a commonly used technique to estimate the economic value of the existing business of a life insurance company.

Second Quarter 2016 Results

Thank You

